

ERIC WEISSMANN

Executive Leader - Marketing, Sales & Ops

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🌐 cintrifuse.com | 📍 Cincinnati, OH | 🏠 Cincinnati, OH



SUMMARY

I'm a creator, a master collaborator able to unify concepts and operationalize teams so they work together seamlessly. Over the course of my career I've been very fortunate to be a part of some great projects with lasting impact. Each step has led me to the next; each tour of duty building on the previous. I bring big ideas to life while maintaining focus, strategic orientation and the ability to lead and inspire teams.

EXPERIENCE

Vice President - Communications, Community & Economic Inclusion

Cintrifuse

📅 2013 - Ongoing | 📍 Cincinnati, OH

Innovation catalyst chartered by the global corporations (BigCos) of Greater Cincinnati to be the engine of new growth for the region: startups working with corporations and a beacon for bringing new investment dollars in to the area.

- Part of the founding team - established the strategy, messaging, branding and positioning for this regional effort to catalyze growth through attracting and retaining startups.
- Pioneered a blueprint for innovation ecosystem builders across the country, through an equal blend of strategy and execution.
- Built six websites from scratch; created 100s of PowerPoint presentations; authored scores of newsletters and grew social media communities - CRM database grew from 0 to over 15,000.
- Continue to lead the team credited with igniting the StartupCincy effort, evolving it from a simple social media hashtag to a movement and now a reputable community recognized from coast-to-coast.
- Successfully wove a portfolio of disparate brand elements together to tell a seamless story of innovation - Cintrifuse, StartupCincy, Spry Labs, Customer Connections, Syndicate Fund, Union Hall, etc.
- Led important emphasis on diversity and inclusion, through specific programs and altered messaging. Resulted in broad outreach, inviting voices, faces and colors who aren't normally "at the table" when talking startups and innovation.
- Overall responsibility for a \$17 million rehab Union Hall, of a 150 year old set of three buildings, now a 38,000 sq. ft. co-working space home to 100s of startups and dozens of meetups.

MOST PROUD OF



Founding Team @ Cintrifuse

Incredible slope and white canvas approach to economic development - BigCo innovation through working with startups. Model now copied by other ecosystems across the country.



Launched StartupCincy

What started as a simple social media hashtag, bloomed into a full-fledged, connected community. Grew from 100s of followers to over 10,000 engaged fans. Adopted by an eager audience locally and an aspiration for other cities.



Instant Adaptation

Proved a quick study, able to switch gears going from an enterprise with 10s of thousands of employees to a small business with less than two dozen. Able to contribute, lead and grow the organization almost immediately.



Made a Dream Come True

Pursued and landed a marketing job with the Walt Disney Company - actually WORKING at the place where dreams come true. From Disney resorts, attractions, event services and ultimately launching Disney Cruise Line - a very fulfilling tour of duty.

STRENGTHS



Natural Leader

Frequently asked to bring order from chaos, harmony from dysfunction. Very simply - I make things better.

Successful Business Resumes

Karen Schaffer



Successful Business Resumes:

The EM Guide to Effective Resumes Michael L. Redd, 2004 **Successful Business Resumes** Ernest A. Gray, 1981

Real-resumes for Career Changers Anne McKinney, 2000 Writing a career change resume is the most complex of resumes to write Using actual resumes and covering letters the editor of this series shows the reader how to consider new opportunities and how to communicate past experience in a way that builds bridges to new careers **Resumes and Cover Letters that Have Worked** Anne McKinney, 1996 Model cover letters and resumes cover such fields as aviation communication finance and sales „**Was Awesome!**“ - **Successfully Sell Your Resume & Get Any Job** Simone Janson, 2025-06-02 Also in the 2nd revised and improved edition published by a government funded publisher involved in EU programs and a partner of the Federal Ministry of Education you receive the concentrated expertise of renowned experts overview in the book preview embedded in an integrated knowledge system with premium content and 75% advantage At the same time you are doing good and supporting sustainable projects Because a successful resume opens doors This book shows you how to craft a resume that immediately catches the eye and sets you apart from the competition With practical tips and innovative application concepts you ll learn how to market your skills and stand out in the job market Creative approaches will help you craft an application that grabs attention and dramatically boosts your chances of landing your dream job With its integrated knowledge system and Info on Demand concept the publisher not only participated in an EU funded program but was also awarded the Global Business Award as Publisher of the Year Therefore by purchasing this book you are also doing good The publisher is financially and personally involved in socially relevant projects such as tree planting campaigns the establishment of scholarships sustainable innovations and many other ideas The goal of providing you with the best possible content on topics such as career finance management recruiting or psychology goes far beyond the static nature of traditional books The interactive book not only imparts expert knowledge but also allows you to ask individual questions and receive personal advice In doing so expertise and technical innovation go hand in hand as we take the responsibility of delivering well researched and reliable content as well as the trust you place in us very seriously Therefore all texts are written by experts in their field Only for better accessibility of information do we rely on AI supported data analysis which assists you in your search for knowledge You also gain extensive premium services Each book includes detailed explanations and examples making it easier for you to successfully use the consultation services freeky available only to book buyers Additionally you can download e courses work with workbooks or engage with an active community This way you gain valuable resources that enhance your knowledge stimulate creativity and make your personal and professional goals achievable and successes tangible That s why as part of the reader community you have the unique opportunity to make your journey to personal success even more unforgettable with travel deals of up to 75% off Because we know that true success is not just a matter of the mind but is primarily the result of personal impressions and experiences Publisher and editor Simone

Janson is also a bestselling author and one of the 10 most important German bloggers according to the Blogger Relevance Index. Additionally, she has been a columnist and author for renowned media such as WELT Wirtschaftswoche and ZEIT. You can learn more about her on Wikipedia.

Real-resumes for Sales Anne McKinney, 2000. One in a series, this title uses actual resumes and cover letters in order to show sales professionals how to get in the door, maximize salary, close the sale, and prospect for new career opportunities.

Resume Help for Success Faith M. Davis, 2012-03-19. Having an outstanding resume will make all the difference in your job search. This book will give you the resume help you need so that you can either write your own using the resume tips, resume templates, resume outline, and resume samples provided in this book, or outsource the work with the advice provided about professional resume help and the resume builder online. Plus, get additional tips on the best resume format, the resume objective, and sample cover letters.

Real-resumes for Retailing, Modeling, Fashion & Beauty Jobs-- Anne McKinney, 2002. Editor Anne McKinney. Reviews and Excerpts. Jobs in modeling, fashion, the beauty business, and even retailing can be hard to obtain, and transferring experience gained in those fields is not always easy. Here is a valuable guide that shows how to communicate for jobs such as Retail Buyer, Merchandise Manager, Customer Service Manager, District Supervisor, Assistant Sales Manager, Model Store Manager, District Supervisor, Buyer, Assistant Buyer, Sales Representative, and many other jobs. This book will teach you how to communicate like an industry pro. Distinguished by its highly readable samples. Library Journal 11/1/05 885288.

The World's Greatest Resumes Robert Wm Meier, 2005. A career counselor's guide to overhauling a resume, including the world's first Resume Rater and Resume Quality Index, real-life success stories, and more than 25 before and after samples.

The Complete Book of Resumes Karen Schaffer, 2005-11-01. Crafting the perfect resume is the first step for job seekers. And these days, employers have tons of different filters to weed out candidates and narrow their hiring pool. The Complete Book of Resumes is packed full of information on crafting a resume and the kind of structure and language that will get an employer's immediate attention, as well as tons of samples for readers to use as a guideline for success. The Complete Book of Resumes includes information on how to begin if you're starting from scratch, the profile or the most important part of your resume, work experience, or what have I been doing all these years. Punching it up, how to make a good resume great. The career transition resume chapter for brave souls. You're just starting out. Big leaps, positioning yourself for jobs above your current level. Including more than 300 resumes. The Complete Book of Resumes is perfect for recent graduates or seasoned candidates with years of experience.

The Damn Good Resume Guide, Fifth Edition Yana Parker, Beth Brown, 2012-05-22. One of the best-selling resume books of all time and a trusted resource for job seekers for nearly three decades, this edition of The Damn Good Resume Guide has been completely revised and updated for today's marketplace. One of the best-selling resume books of all time and a trusted resource for job seekers for nearly three decades, this edition of The Damn Good Resume Guide has been completely revised and updated for today's marketplace.

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Real-Resumes for Customer Service Jobs Anne McKinney,2005 Getting jobs in the customer service field will be easier with this book which gives nearly a hundred sample resumes along with the cover letters that introduced the resumes to potential employers Those who seek employment in any industry will find valuable advice in this book If you are restructuring or revising your resume you will find the help you need when you discover this book which focuses on the language and employment history of folks in the customer service business The book was created based on the experiences of hundreds of job hunters over a 10 year period Learn how successful people in the customer service field presented themselves to potential employers

Successfully Buy Your Business Andrew Rogerson,2011-01-11 If you ve always thought you would like to own and operate your own business but were never sure where to start this is the guide for you This 172 page workbook starts by asking the question if business ownership is for you It then explains the options available to you and then takes you through in detail a step by step process to determining what sort of business you can buy what you will need to buy a business and how to evaluate a business for sale It also includes the steps to prepare for business ownership with your legal entity understanding business licenses and permits how to obtain finance to buy a business accounting processes and terms financial planning tools such as profit and loss projectors sales forecasts how to create business plans sales and marketing plans There are lots of checklists resources other planning sheets and tools so when you buy your business you are up and running as quickly as possible for maximum profit

Leveraging AI for Small Business Success Ahmed Musa,2024-12-25 Artificial intelligence isn t just for big corporations it s a powerful tool that small businesses can use to streamline operations enhance customer service and drive growth This book explores practical ways AI can be integrated into everyday business processes from automating marketing campaigns to optimizing inventory management With real world examples and actionable strategies this guide empowers small business owners to embrace AI without needing a tech

background Discover how AI can transform your operations save time and help your business stay competitive in a fast evolving market **Grease Your Job Finding Skids • Resume (PMT)** Dennis Buckmaster,2014-12-14 No more lame Sucky boring predictable resumes Gone are inane job title laundry lists chronological formats ridiculous job objectives It is time to become Bold Important The wordresume projects images of poor souls going from one office to another resume in hand asking pitifully Ya got any jobs Can I drop off my resume Better is the new Personal Marketing Tool PMT with connotations of confidence people representing a valuable product seeking the best match With all the Johnny come latelies career counselor wannabes in the field Who do you trust Dennis Buckmaster with 30 years experience guiding 30K clients in greasing the skids to their job finding through creative impactful and readable PMTs In a balanced plan grabbing employers attention setting the stage for your follow up interview and offer Dennis shares proven step by step method and PMT examples to spark your inner creativity **Real-resumes for Auto Industry Jobs--** Anne McKinney,2003 Whether the reader wants to stay in the auto industry or transition into another field this book will help This book shows samples of resumes and cover letters than have worked for real people This title will be a valuable resource to auto industry professionals who seek technical management or sales positions Entering a new field can be difficult so newcomers to the field will learn how to show off their potential and skills to best advantage Auto industry professionals often change fields too and the book includes resumes of individuals who have successfully transitioned into other areas A bonus of this book is that it includes samples of paperwork involved in getting federal government jobs specialized resumes and the federal resumix as well as the write ups for the Knowledge Skills and Abilities KSAs which are often required for government positions This book will show auto industry professionals how to maximize their career potential get federal positions and change fields if they want to The 26th title in PREP s Real Resumes Series **The Anti-Resume Revolution** Angela Lussier,2010-02-20 Watch the making of The Anti Resume Revolution here <http://www.youtube.com/watch?v=AFmO3HpTOgc>The Anti Resume Revolution is leading the shift in the way people apply for jobs start businesses view their futures and create what they want in their life Are you tuning out of your life in order to get through each day or are you living an authentic life Do you even know the difference If you know you deserve to be happy and have a rewarding career you are ready to become part of the revolution Within the pages of this guide you will learn How to create a personal brand for yourselfThe most common mistakes made by job seekers and how to avoid them The 1 way to be remembered by anyone you meetIf you re looking for a meaningful change in your life this book is for you Are you ready to restart your life on purpose If not today when **Return on Engagement** Tim Frick,2013-04-26 First published in 2010 Routledge is an imprint of Taylor Francis an informa company **How to Start a Resume Writing Business** AS,2024-08-01 How to Start a XXXX Business About the Book Unlock the essential steps to launching and managing a successful business with How to Start a XXXX Business Part of the acclaimed How to Start a Business series this volume provides tailored insights and expert advice specific to the XXX industry helping you navigate the unique challenges and

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