

Small Business Marketing Tips

- Know your audience.
- Emphasize your value proposition.
- Stay focused on singular goals and objectives.
- Capitalize on short-term plays.
- Double down on what works.
- Understand the power of existing customers.
- Use free promo tools.
- Create a website.
- Consider blogging.
- Promote yourself on social media.
- Collaborate with influencers.
- Stick to a social media posting schedule.
- Invest in ads.
- Capture prospects' information.
- Use email marketing.
- Lean into word of mouth.
- Manage relationships with a CRM.
- Connect with other local businesses.

Small Business Guide To Successful Advertising A Handbook For Small Business

Annelies Wilder-Smith



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