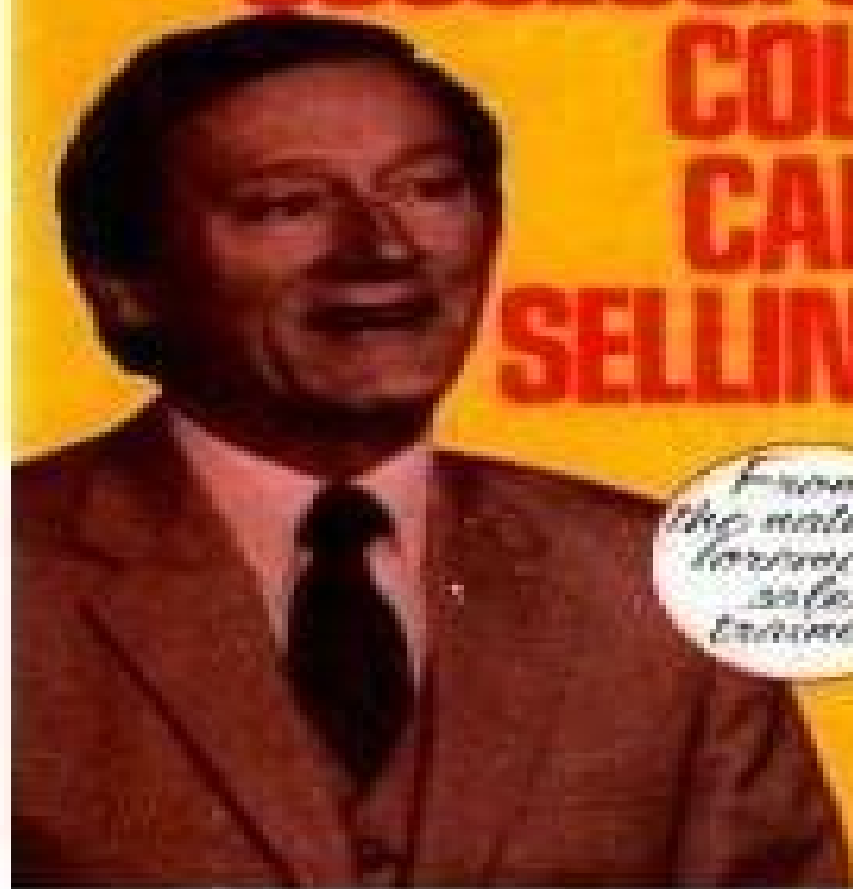


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franchisor 23 Becoming a master franchisee 24 Meeting your international match 25 Negotiating the international arrangements 26 Buying or selling an existing franchised network Appendices Index

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