



ANTONELLA VILLA C: 516.972.5242
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SELLERS ROADMAP



MEET WITH A REAL ESTATE PROFESSIONAL

Hold a no-commitment initial meeting to identify next steps.

ESTABLISH A PRICE

Your agent will provide a market analysis to help determine an asking price for your home.

PREPARE YOUR HOME

View your home through the eyes of the buyer and ask yourself what you'd expect.

LIST IT FOR SALE

Your agent will put your home on the open market. Make it as easy as possible for potential buyers to view your home.

SHOWINGS

Short notice showings may occur. Try your best to accommodate these requests so you never miss a potential sale!



FINAL DETAILS

While under contract, the buyer will work with their mortgage provider to finalize the loan and perform other due diligence.

UNDER CONTRACT

You and the buyer have agreed to all of the terms of the offer and both parties have signed the agreements.

CHOOSING AN OFFER

Your agent will present the benefits and risks of each offer. You will have the opportunity to either accept or counter.

OFFERS & NEGOTIATIONS

A buyer's agent will present your agent with an offer.



INSPECTION

The buyer will perform a physical inspection of the home and may even ask you to make certain repairs.

CLOSING

Funds and ownership are transferred. Pack up and prepare if the buyer is ready to move in!



This is not intended to solicit a currently listed home. Information is deemed reliable, but not guaranteed.

The Complete Guide To Selling Your Home

Martha Maeda, Maurcia DeLean Houck



The Complete Guide To Selling Your Home:

The Complete Guide to Selling Your Own Home in California Kathy Gottberg, 2008-04 Is it possible to sell your home yourself and save a large amount of money Absolutely Is it easy and simple Not always Fortunately with the comprehensive information including all the forms explanations disclosures in *The Complete Guide to Selling Your Own Home in California* you now have everything you need to successfully accomplish the goal of selling your home yourself Accompanying this book is a CD containing all the necessary legal forms and worksheets required in an editable and printable format to sell residential property in the state of California This book is organized into three parts Part One addresses the choices you face and reveal some of the mysteries of the For Sale By Owner FSBO experience Part Two is filled with the elements every seller needs to know before during and after the successful completion of a sale Part Three is for trouble shooting or to use as a reference when a task is at hand or if you find yourself facing a roadblock This final part also includes some simple marketing techniques that all sellers should at least be aware of before beginning the sales process In addition the accompanying CD contains all the legal forms a homeseller needs for any phase of a transaction Until now finding forms to legally transfer real estate in California has been one of the greatest challenges facing those in the FSBO market Feel free at any time to jump around in the book or to browse the CD to find anything that directly tackles your current concerns or questions *The Complete Guide to Selling Your Home* Michael C. Thomsett, 1989 *Sold!* Cheryl Waller Mba, 2023-05-26 *SOLD A Complete Guide for Selling Your Home* is the definitive handbook designed to take you from a prospective home seller to a successful one This comprehensive book demystifies the complexities of the home selling process equipping you with the know how to maximize your profit and minimize stress Selling your home is no small feat It requires not only an understanding of the real estate market but also strategic preparation staging and negotiation This guide will help you navigate these challenges with clarity and confidence making it an essential resource for any homeowner Whether you re a first time seller or have been through the process before *SOLD A Complete Guide for Selling Your Home* is an indispensable resource With this book in your hands you ll be well equipped to enter the real estate market and emerge victorious turning the sign on your lawn from For Sale to Sold *The Complete Idiot's Guide to Selling Your Home* Katie Severance, Nancy Gentile, 2010-01-05 In good times and bad the home seller s bible In today s uncertain real estate market sellers are deeply concerned with getting the most value for their homes Now more than ever readers need books that will help them find the most effective ways to make their homes attractive to buyers save money and make the sales process easier This unique guide will teach readers everything real estate agents and brokers know and more Reflects changes in the real estate market in the past several years and explains how to deal with the market no matter when the reader is looking to sell *Sell Your Home Now* Laura Riddle, 2010 This book is a must have for any individual looking to effectively sell their home for the best price Put your home at the head of the market with the help of Laura Riddles expertise Riddle a Masters

level award winning real estate broker walks today's home sellers through everything they need to know to get the best price in today's real estate market. Laura guides readers through the basics of the home selling process. Readers will learn how to determine the value of their home, prepare the home to be sold, stage the home inside and out, know when the time is right to list the home, plan for showings and open houses, accept an offer and ultimately sell for top dollar. A firm believer in making your home stand out to sell faster by assisting potential buyers through the complicated loan process, the book carefully compares loan options from low down payment FHA and 0% down payment USDA and VA loan programs, allowing readers to choose the loan that works best for their successful sale. Also covered are different Buyer Down Payment Assistance Programs, making this a complete guide to give you everything you need to put your house up for sale. *Sell Your Home Now* also includes timely information for sellers including resources on Short sale versus Foreclosure options, Foreclosure prevention programs, The Homeowner Affordability and Stability Act passed in February 2009, and Loan modification options. This complete guide includes information about selling techniques for selling up to 80 percent faster and advertising to sell for 15-20% more and where to list your home online to get the most exposure. Plus the book has a section on staging the home for the quickest sale in order to gain an advantage over other homes, particularly foreclosures in your neighbourhood. Tips are given on common mistakes home sellers often make that could hinder your efforts, so thoughtfully included are sample real estate contracts, titles and home inspection reports. *Selling the home For Sale By Owner*. All of the information the book contains is exceptionally helpful to the do it yourselfer, plus Laura has included case studies from agents and sellers around the country to provide readers with proven tips and tricks for selling a home in the quickest time possible and for the most money.

The Complete Idiot's Guide to Selling Your Own Home Jeff Wuorio, Marcia Layton Turner, 2005. So you've decided you want to sell your house but the idea of paying 7% to a broker just seems like money thrown away. Well, as many FSBOs have found, it can get pretty complicated. *The Complete Idiot's Guide to Selling Your Own Home* provides the most comprehensive coverage for selling your home on your own. Whether you're going to pay a small commission for online help or a flat fee for an MLS listing or you want to handle every step of the sale on your own, this new *Complete Idiot's Guide* will help walk readers through the process, providing tons of tips on everything from signs and open houses to appraisals and inspections. And the included CD provides sample contracts, boilerplate forms and checklists to help readers at every step along the way.

The Complete Guide to Selling Your Mountain Dream Home Chris Kopf, 2015-06-30. Chris Kopf, a top real estate agent in Crested Butte, Colorado, knows what it takes to ensure buying your mountain dream home goes smoothly. He was the #1 Real Estate Agent in Crested Butte in 2014 and ranked in the top 2% of all Coldwell Banker Agents in the world of over 87,000. Chris has also been designated as a Previews Property Specialist by Coldwell Banker, which are the top agents serving the luxury homes segment of the market. Chris has been in your shoes looking for that perfect Colorado mountain property that would work for his family. Chris was a second homeowner in the mountain town of Crested Butte for ten years.

before he moved his family there full time He combined his experience as a real estate agent with his personal experience of buying his mountain dream home to create *The Complete Guide to Buying Your Mountain Dream Home* a simple step by step guide that teaches you what you need to know to find your own mountain dream home *The Complete Idiot's Guide to Buying and Selling a Home* Shelley O'Hara, Maris Bluestein, 1997 Explains how to locate a house to buy negotiate an offer get a mortgage use the Internet to finance and sell one's home increase resale value and sell without a real estate agent *The Complete Guide to Preventing Foreclosure on Your Home* Martha Maeda, Maurcia DeLean Houck, 2010 This guide provides you with strategies for getting legal advice keeping current on your mortgage payments negotiating temporary delays in payments restructuring loans refinancing filing for bankruptcy and creating and sticking to a budget You will learn about debt counselling and income maintenance tax abatement and public assistance programs This book also provides details on the March 2010 modifications to the Home Affordable Modification Program HAMP and to the Federal Housing Administration FHA programs offered by the federal government to assist homeowners who have been affected by the economic crisis through no fault of their own In addition this book will show you how to decide if your property is worth saving how to figure out how much time you have to act how to use the courts to stop foreclosure how to decide whether bankruptcy is your best option and how to use your military status to prevent foreclosure You will also learn about foreclosure rescue scams non judicial foreclosure judicial foreclosure and notice of default Also included is an explanation of the alternatives to foreclosure such as special forbearance mortgage modification partial claim pre foreclosure and deed in lieu of foreclosure With foreclosures on the rise it makes sense to know how to protect your home The guide also provides you with tips tricks strategies and secrets to prevent your home's foreclosure now before it is too late *The Complete Guide to Buying and Owning a Recreational Property in Canada* Douglas Gray, 2009-06-11 Prime vacation property throughout Canada has doubled in value within the past five years For the potential buyer of a vacation property the cost of entry can be stiff There is a high demand for many to own a vacation home or idyllic retreat for pleasure and lifestyle enjoyment future retirement rental revenue or investment profit But buying a recreational property can be a potential minefield for many reasons as there can be complex tax legal estate planning and investment issues to consider When investing hundreds of thousands of dollars in a recreational property you will need to do your due diligence and seek solid advice *The Complete Guide to Buying and Owning Recreational Property in Canada* written by Canada's leading authority on matters related to real estate offers valuable insights and tips and will prove a trustworthy resource for many years to come Topic areas include Buying the right property for the right reasons in the right location How to set a purchase and financing strategy and how to negotiate your best deal How to exercise caution when buying with family or friends and how to keep peace in the family when sharing use or ownership Getting the help of professionals such as a tax accountant lawyer home inspector mortgage broker insurance broker and realtor Obtaining tax and estate planning strategic advice to save tax on

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