Stanford US-Asia Technology Management Center

Entrepreneurship in Asian High-Tech Industries

Japanese Entrepreneurs in Silicon Valley

Tuesday, May 16, 2023 | 4:30 - 5:50 PM

By Zoom or in-person at Stanford University



Akemi Koda Founder & CEO, USAsia Venture Partners



Changhwan Lee Founder & CEO, Firenze Inc.



Kenji Niwa Co-Founder & CEO, Firstcard, Inc.

Technology Entrepreneurs And Silicon Valley

Andre Gueziec

Technology Entrepreneurs And Silicon Valley:

Indian Entrepreneurs in Silicon Valley, You Can Be a Silicon Valley Success Andre Gueziec, 2017-02-19 I wrote this book to tell my story and to encourage entrepreneurs in pursuing their dreams Part of its contents centers on the story of how I started grew and eventually sold my high tech business in Silicon Valley I interrupt the narrative in several places to pause and discuss relevant topics for entrepreneurs such as obtaining funding hiring salespeople or working on making a satisfying exit happen At the time this book is being published the Silicon Valley spirit centers on extreme competition and the view that failure is the only alternative to world domination Not only is this a fallacy but such thinking is a sure recipe for unhappiness and waste of good ideas as well as potentially good businesses and surely the present book holds the complete opposite view It is quite achievable to create a successful high tech business of a reasonable size that will attract valuable suitors and possibly will be highly profitable on its own as well My success does not have the scale or the scope achieved by the big Silicon Valley moguls and so be it It allows me however to not worry about the next paycheck any time now or in the future I came to Silicon Valley as an entrepreneur and a cultural transplant someone trained in computer science and programming but not in business So I learned by experience the things that every high tech entrepreneur should know if he or she has a good original idea and would like to profit from bringing it to the marketplace My idea was new at the time When I started out you could not get real time traffic mapping on television something we now take for granted It's a precise and visually satisfying tool that gives the ability to escape an unwanted traffic glitch caused by anything from a storm to a road spill Traffic mapping devices in our vehicles and traffic news reports on television use this technology to show colorful traffic pictures that alter instantly before our eyes Three dimensional 3D graphics in real time rely on a great deal of numerical data which is and was my area of expertise I believed I could provide the technology to improve traffic reporting and I did My success did not follow the typical path of new tech business ventures which makes me a Silicon Valley nonconformist of sorts partially by intent and partly by accident I did some pretty interesting things that worked well for me and a few things that did not This book is my attempt to help other high tech entrepreneurs avoid the common pitfalls and traps that can get in the way of being a success in Silicon Valley Because it really is possible to be a success without necessarily creating the next Facebook Technology, Entrepreneurs, and Silicon Valley Carol Whiteley, 2002 Cloning Silicon Valley David Rosenberg, 2002 Silicon Valley is the hub of new technology new companies new working practices and new wealth It boasts the highest number of millionaires in the world This book profiles the regions aiming to replicate the stunning business success of Silicon Valley and the next generation of entrepreneurs and high growth tech based companies

Average Joe Shawn Livermore,2020-09-09 The book covers numerous tech entrepreneurial founders and software developers and the exciting brands or products that they created It goes deep on a handful of them narrowly divulging exactly how a few software developers and startup founders created breakthrough tech products like Gmail Dropbox Ring

Snapchat Bitcoin Groupon and more It highlights and unpacks the general hero worship that the media and our own minds practice about tech founders and tech entrepreneurs This idealization of tech success can create a paradox preventing average tech professionals from their own successful journeys This book provides hard evidence that anyone in tech can create and anyone on the peripheral of tech can break through to the center where innovation creativity and opportunity meet The anecdotes stories evidence facts arguments logic principles and techniques provided in this book have helped individuals and businesses engage in slow creation cycles improve the morale of their development teams and increased their delivery potential of their technology solutions overall Average Joe covers Genius The systematic deconstruction and debunking of the commonly held assumptions in the tech industry around supreme intelligence and how that intelligence has been worshipped and sought after despite the facts Slow Creation How to force manufacture creative ideation How conscious and subconscious cycles of patterns details and secrets can lead to breakthrough innovations and how those P D S cycles and systematic mental grappling can be conjured and repeated on a regular basis Little C Creativity The conscious and miniature moments of epiphany that leak into our active P D S cycles of Slow Creation Flow Why it s great but also why it s completely unreliable and unnecessary How to perpetually innovate without relying on a flow state Team Installation How teams and companies can engage their employees in Slow Creation to unlock dormant ideas stir up creative endeavors and jumpstart fragile ideas into working products User Manipulation How tech products are super charged with tricks secret techniques and neural transmitters like Dopamine Oxytocin and Cortisol how those products leverage cognitive mechanisms and psychological techniques to force user adoption and user behaviors Contrarianism How oppositional and backward thinking leaders create brand new categories and the products which dominate those categories Showmanship How tech players have presented their ideas to the world conjured up magic manufactured mystique and presented compelling stories that have captured their audiences Sustainable Mystique Triad A simple model for capturing audiences consistently without relying on Down and Out in Silicon Valley Mel Krantzler, Patricia Biondi Krantzler, 2002-02 Like Icarus flying too hype and hustle close to the sun many once promising dot com entrepreneurs have been burned by overweening ambition and come crashing to the ground Besides the economic wreckage left in the wake of their high flying dreams there is also a good deal of psychological turmoil Psychologists Mel Krantzler and his wife Pat both counselors who have helped hundreds of managers and CEOs of high tech companies cope with dreams turned to nightmares expose the shadowy side of Silicon Valley in this revealing book about the personal costs of success In addition to being a psychologist Dr Krantzler is also a trained economist His economic expertise combined with his psychology practice enables him to uniquely illuminate Silicon Valley s culture from both perspectives This is the first book to explode the romanticized myth of Silicon Valley which is still so prevalent in advertising and the media What you never hear about this Mecca of high tech culture is that it has one of the highest divorce rates in the world more children who are psychologically disturbed than in less affluent areas almost no

affordable decent housing even for those earning 50 000 a year and widespread alcohol and drug use What the Krantzlers make clear is that aside from the simple geographical designation Silicon Valley is the name for a psychological obsession found any place where people believe that instant fame and fortune can be gained through silicon chips and Web sites This dream nourishes itself on an illusion of power and instant gratification And like heroin and cocaine it is highly addictive promising total happiness but often ending in disarray and despair Based on interviews with many Silicon Valley executives who have decided to change their lives to achieve true well being for themselves and their families this book concludes with a formula for real success a well rounded balanced and fully human life **High-Tech Start-Ups and Industry Dynamics in** Silicon Valley Junfu Zhang, 2003-07-01 High-Technology Entrepreneurship Ray Oakey, 2012-05-31 With the global economy in a precarious position nurturing new entrepreneurial high technology firms is likely to comprise a key component of any policy to encourage economic growth both in developed and developing countries Recent high technology ventures such as retailing in the music industry have shown how entrepreneurs can radically change or even replace the structure of existing industries High Technology Entrepreneurship introduces and analyzes all the major aspects of high technology small firm formation and growth Locational and functional aspects of the process as well as how contexts for development may vary between developed and developing economies are also discussed Other key topics that are addressed include how high technology firms originate in theory and practice entrepreneurship theory incubators science parks and clustering entrepreneurial strategy and finance Students taking Master's level courses in entrepreneurship technology innovation academic enterprise and industrial development will find this an essential textbook for completing their studies Secrets of Silicon Valley Deborah Perry Piscione, 2013-04-02 While the global economy languishes one place just keeps growing despite failing banks uncertain markets and high unemployment Silicon Valley In the last two years more than 100 incubators have popped up there and the number of angel investors has skyrocketed Today 40 percent of all venture capital investments in the United States come from Silicon Valley firms compared to 10 percent from New York In Secrets of Silicon Valley entrepreneur and media commentator Deborah Perry Piscione takes us inside this vibrant ecosystem where meritocracy rules the day She explores Silicon Valley's exceptionally risk tolerant culture and why it thrives despite the many laws that make California one of the worst states in the union for business Drawing on interviews with investors entrepreneurs and community leaders as well as a host of case studies from Google to Paypal Piscione argues that Silicon Valley's unique culture is the best hope for the future of American prosperity and the global business community and offers lessons from the Valley to inspire reform in other communities and industries from Washington DC to Wall Street

Handbook of Research on High-Technology Entrepreneurs The late Ayala Malach-Pines, Mustafa F. Özbilgin, 2010-01-01 Presents an overview of empirical and conceptual developments in the study of high tech entrepreneurs from an interdisciplinary and multinational perspective This book explores various conceptual frameworks and definitions of

high tech entrepreneurs and of the entrepreneurial process based on studies in different settings and contexts			

Whispering the Strategies of Language: An Mental Journey through **Technology Entrepreneurs And Silicon Valley**

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