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Characteristics Of An Entrepreneurial Woman



The Entrepreneurial Woman

Jenn Aubert



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Journalist and professor Susanne Althoff investigates the obstacles women and nonbinary entrepreneurs especially those of color face when launching funding and growing their companies obstacles that persist because the current start up world was engineered by and for white men Through interviews with over a hundred founders across the country and in all industries Althoff paints a picture of an entrepreneurial system rife with bias and discrimination where women receive less than 3 percent of this country's venture capital struggle to find mentors in the wake of MeToo and are dismissed as mompreneurs The effects of this unequal system a weaker economy fewer jobs less innovation are felt by all of us and Althoff explains how more equitable structures in business and entrepreneurship will benefit all people not just those hoping to fund a startup By exploring some of the practical ways we can open the entrepreneurial system to everyone Althoff provides a rallying cry and a way forward for women entrepreneurs and their allies showing that change is urgent and within our reach

Female Entrepreneurship and the New Venture Creation Dafna Kariv, 2013-05-07 Women represent the fastest growing group of entrepreneurs today Despite the enormous economic contributions of this group female entrepreneurship remains under explored and inadequately covered in academic literature

Female Entrepreneurship and New Venture Creation aims to address this gap by shedding light on the unique aspects of female entrepreneurship Tracing women's journey along the venture creation process Kariv's book highlights the creatively different ways in which women approach the entrepreneurial enterprise takes into account different environmental and cultural constraints that impact female entrepreneurship provides a theoretical framework for the venture creation process that is practical and broadly applicable includes in depth case studies drawn from contributors around the world This book captures the diversity of female entrepreneurship and provides a valuable synthesis of the insights that emerge from the stories of women entrepreneurs around the world It will be a valuable resource for students of entrepreneurship as well as professionals

Women Entrepreneurs and the Global Environment for Growth Candida G. Brush, Anne de Bruin, Elizabeth J. Gatewood, Colette Henry, 2010-01-01 Women's entrepreneurship research and the understanding of factors influencing the growth of women owned business advanced significantly over the last decade Yet challenges remain

Women Entrepreneurs and the Global Environment for Growth provides wide ranging insights on the challenges women entrepreneurs face growing

their businesses and how these may be addressed This volume is rooted in research and considers growth challenges both contextually and firm specific provoking current thought and enriching the current literature on gender and entrepreneurship Part one highlights how contextual factors and especially social and familial settings of entrepreneurs have a differential impact on men and women Part two examines strategies constraints and enablers of growth and performance The authors aptly demonstrate that a well focused gender lens is necessary to better explain the phenomenon of women s entrepreneurship Extending previous studies about women s entrepreneurship this volume is unique in its application of research from the Diana Project a path breaking initiative dating from 1999 to study female entrepreneurial success Contributions from an international cast of authors make this a comprehensive and broadly appealing reference work

Million Dollar Women Julia Pimsleur Levine, 2016-10-18 American women are starting businesses at nearly twice the rate that men are but only three percent of female business owners have revenues of over one million dollars Most women entrepreneurs are stuck at the mom and pop level just getting by or in many cases running out of cash Julia Pimsleur shares her story of building her own company and raising millions in capital in a guide for women like her who have a great idea and need to find the resources to take it into the big leagues [Entrepreneurial Women \[2 Volumes\]](#) Louise Kelly, 2014-08-11 Women are now leading companies and other enterprises in significant numbers in developing countries as well as the Western world This set examines the specific ways in which entrepreneurial women create success and considers how the growing prevalence of female entrepreneurs will change the world This two volume work provides balanced and thorough coverage of women entrepreneurs in multicultural and international contexts as well as in the Western world Entrepreneurial Women New Management and Leadership Models explores how women everywhere are empowering themselves socially and economically through entrepreneurship and business ownership The contributors consider how discrimination against women in the workplace can contribute to the inspiration to become business owners in the first place and document the experiences of African American women entrepreneurs as well as women in distinct settings such as China Africa rural Jamaica and Silicon Valley The work draws on empirical studies data sets case studies and descriptions of career trajectories to portray the realities of women entrepreneurs today Readers will understand the distinctive challenges and opportunities involved with the entrepreneurship process for women owned businesses grasp how women have overcome their disadvantages in getting funding and accessing capital and learn about the unique management and leadership style of women entrepreneurs Presents ideas and information contributed by highly respected leaders authors thinkers and entrepreneurs in the field Offers findings from studies on women entrepreneurs around the world that readers will be able to apply to their own businesses Provides examples of how successful women entrepreneurs develop marketing plans and promote themselves and their businesses effectively Documents how women demonstrate a more networked leadership style that has elements of altruism and connection to the community rather than strictly using wealth creation as a motivation for

success Becoming a Woman Entrepreneur B. Krishnamurthy (BKM), K. Malar Mathi, 2019-08-30 Entrepreneurship is becoming a sought after profession these days More and more people get attracted to this due to varied reasons The activities one needs to take up to form the enterprise the factors to consider and the other related aspects remain by and large similar or same Some typical needs for forming the enterprise and starting the operations require one to define the type of business entity get funding making the necessary business plans getting ready with the go to market strategy and so on While people use the trial and error method many times a successful role model will motivate the budding entrepreneur more than anything else Thus this book is an attempt to provide all the details for becoming an entrepreneur including ideation proof of concept design of the organisation making the business plan options for funding the business and role models for looking up to **Becoming a Woman Entrepreneur** can serve as a starter and become a handbook for a well intentioned entrepreneur **The Sleeping Queen** Bettina Langerfeldt, 2016-09-20 The Sleeping Queen is a timely message that offers a fresh perspective on the role of the woman entrepreneur as a powerful contributor to the prosperity level of families communities and economies worldwide It unveils myths about feminine entrepreneurship that have been silently accepted for centuries and banished women to a place of little or no relevance in their society It also sheds new light on the spirituality of entrepreneurship money and wealth creation by women and offers an eye opening biblical viewpoint of why women can and should fulfill their authentic role as feminine influencers The reader of this book will discover the amazing contribution a woman was created to make to society with her unique feminine gifts and the priceless enrichment her divine calling to the business world is meant to have As you journey through these pages you ll experience how historical barriers that have deterred women for ages from engaging in successful feminine enterprises are exposed and broken The sleeping queen inside of you will awaken Your mindset about true womanhood and female entrepreneurship will be powerfully renewed You will feel inspired and released to confidently step into the God given position of empowered leadership and wealth creation you were always meant to have *Women Entrepreneur Revolution: Ready! Set! Launch!* Jenn Aubert, 2014-03-25 What can you learn from other successful women business owners and entrepreneurs A lot more than you think Dont you wish you could find the equivalent of Glamour magazines Dos and Donts section on business Most advice on small business and entrepreneurship focuses on the tactical and strategic aspects of starting a venture often leaving the individual out of the equation And yet its the underlying personal foundation that is so critical to success By gleaning insights from others and knowing the traits that successful businesswomen have in common you will be firmly on the road to wild success This book takes a fresh and creative look at how identifying and utilizing role models can greatly benefit your business and life Through interviews and research author Jenn Aubert has identified the juicy traits motivations and personal styles of empowered women entrepreneurs and has distilled it down to what it takes to be a savvy and successful businesswoman on your own terms Part reference toolkit guidepost and friendly travel companion this book will see you

through the ups and downs of building your business and will serve as a constant reminder that if you can dream it you can undoubtedly achieve it

Out of the Closet Marnie LeFevre, 2016-12 This business and marketing book is for women looking to start or grow their own business It will show you how to make money and make a difference doing what you love Are you a woman who dreams of starting her own business but don't know where to begin Do you have a business that isn't performing as well as you'd like Do you know you need to do more marketing but not sure what to do first In this book international entrepreneur Marnie LeFevre details how she went from working for Richard Branson to growing her own marketing branding business from her closet into a successful agency Then after catching the business building bug Marnie went on to start build and grow businesses in different industries all over the world In her debut book Marnie details how she did this and shares practical mindset planning and marketing advice for women starting or growing a business that want to make the money they know they deserve There's plenty of business books out there but few intimately address what it takes to be a woman trying to grow a business whilst juggling family commitments judgement from society family friends and other challenges only women face in business Marnie suggests that it is mostly self judgement women suffer from trying to feel good enough because they haven't accepted themselves for the beautiful women they truly are Marnie's down to earth mentoring will take you on a learning journey that shows you that because you are a woman you can do anything after setting your mind to it believe you can ask for help when it's needed and never give up You'll learn how to package and position your business for entrepreneurial success through online and offline marketing strategies but most importantly this book acts as a guide for any woman looking for support in understanding that the entrepreneurial journey involves growing yourself too Topics and how to advice Marnie addresses Self belief Value Mindset Money Planning Branding Marketing Networking Social media Blogging Advertising Selling and more

Exceptional Entrepreneurial Women Russel R. Taylor, 1988-10-17 Taylor fills a void in the literature by focusing specifically on well known women entrepreneurs He looks at the particular problems they face their strategies for success and the general characteristics they share He points out that the women studied all exhibit a high degree of self confidence courage independence creativity energy and risk aversion and finds the essence of their practice in five principles of entrepreneurship that have determined their business success Entrepreneurial Economy Review Exceptional Entrepreneurial Women profiles 15 extraordinarily successful entrepreneurs There is much to learn from reading their stories Venture This book fills a void in the literature of entrepreneurship by focusing specifically on women entrepreneurs the particular problems they face their strategies for success the traits and general characteristics they share Based on in depth interviews with 15 prominent female entrepreneurs from a wide range of industries Exceptional Entrepreneurial Women relates the history and background of these women each of whom leads companies with annual sales of over 10 million and analyzes why and how they became successful independent business leaders

Entrepreneurial Women Louise Kelly, 2014-08-11 Women are now leading companies and other enterprises in significant numbers in

developing countries as well as the Western world This set examines the specific ways in which entrepreneurial women create success and considers how the growing prevalence of female entrepreneurs will change the world This two volume work provides balanced and thorough coverage of women entrepreneurs in multicultural and international contexts as well as in the Western world Entrepreneurial Women New Management and Leadership Models explores how women everywhere are empowering themselves socially and economically through entrepreneurship and business ownership The contributors consider how discrimination against women in the workplace can contribute to the inspiration to become business owners in the first place and document the experiences of African American women entrepreneurs as well as women in distinct settings such as China Africa rural Jamaica and Silicon Valley The work draws on empirical studies data sets case studies and descriptions of career trajectories to portray the realities of women entrepreneurs today Readers will understand the distinctive challenges and opportunities involved with the entrepreneurship process for women owned businesses grasp how women have overcome their disadvantages in getting funding and accessing capital and learn about the unique management and leadership style of women entrepreneurs

The Entrepreneurial Characteristics of Farm Women Bonnie O. Tanner,1999 Women have always made major contributions to the success of agribusiness and farm operations but until now there has been little scholarship on the business characteristics roles and organizations and activities of farm women in farms and ranches in the United States This is the first study to deal with farm women as entrepreneurs Its focus is on demographic and entrepreneurial characteristics opportunities of leadership and networking provided through the agricultural business and community organizations to which the women belonged The author developed and administered a questionnaire to over 1 000 statistically selected individuals from three national agricultural women s organizations The basic design of this unique study was to explore the literature from both a historical and a contemporary perspective on entrepreneurship on women as entrepreneurs and on farm women and then gather primary data from a national survey of farm women This study compares the characteristics of farm women with non farm women entrepreneurs Based on the findings recommendations are made to policymakers and economic development specialists with interest in entrepreneurship revitalization of rural America and women s studies Historical information is presented on women s organizations their leaders and the impact of these organizations and major federal legislation impacting women and women business owners is provided in the appendices

Go-to-Market Strategies for Women Entrepreneurs Victoria L. Crittenden,2019-09-06 This collection brings together leading scholars and practitioners with a variety of interests as related to women entrepreneurs Taking a unique scholarly practice approach Crittenden builds an enticing story around several key variables that influence go to market strategies for women entrepreneurs

Female Entrepreneurs John Smythe,Ruth Saunders,2020-04-03 The comparative numbers between male and female led start ups are stark Ninety one per cent of venture capital money continues to fund businesses founded solely by men with only one per cent of venture capital money

invested in businesses founded solely by women Yet being a female entrepreneur is not the preserve of Wonder Woman It s for every woman who wants to make it happen **Female Entrepreneurs The Secrets of Their Success** encourages every woman who has dreamt of being an entrepreneur but hasn t yet taken the leap to take the first steps towards realising her dreams as well as encouraging every woman who has not yet thought about running her own business to consider it Additionally it encourages governments and the corporate world to recognise and embrace the huge value that female entrepreneurs bring to society and the economy John Smythe and Ruth Saunders reveal the secrets of the success of fifty two female entrepreneurs They outline wisdom and insights to inspire budding entrepreneurs to take the leap and offer practical advice on what to think about when setting your business up for success as well as when considering whether to scale They also provide top tips on how to play to women s inherent strengths and avoid the weaknesses women face as well as how to stay sane and enjoy the journey This practical unique guide provides the encouragement support and motivation any aspiring female entrepreneur could need to make those first steps towards the realisation of their ambitions John Smythe and Ruth Saunders are both entrepreneurs themselves and regularly advise start ups on how to launch and scale up for growth *See Jane Succeed* Michele Dekinder-Smith,2009-11 You are part of an elite club women who have summoned the courage tenacity and determination to start or run a business Like most female entrepreneurs you probably love what you do are delighted to be free of the strictures of traditional employment and feel grateful most days for the opportunity to chart your own course You aren t alone Female entrepreneurs are the fastest growing segment of the entrepreneurial market because more women than ever want to take charge of their own futures and show that they can succeed on their own terms JaneOutofTheBox.com has interviewed over 1500 of these women and uncovered five distinct types of female entrepreneurs This book brings you their the keys to success wisdom for being more profitable yes but also for loving your life while running your business Here are the answers to your most burning questions about yourself as a business owner action guides customized to your unique type and reassurance that any problem keeping you up at night is not yours alone Whether you love your business and you just want to peek into the world of other entrepreneurial women like yourself or you are living on the edge and burning out on the demands of entrepreneurial life this book will speak to you in the language that every entrepreneurial woman understands **Yes, You Can Do This! How Women Start Up, Scale Up, and Build The Life They Want** Claudia Reuter,2020-02-14 How women can lean in to entrepreneurship to create the life they want Claudia Reuter left a promising corporate career to raise her two young children but realized when re entering the workforce that the gap in her resume looked like a gap in ambition not a purposeful plan Instead of leaning into a corporate career and fighting the structures and systems designed by and for men decades ago or leaning out and giving up income Claudia took a different path That decision ultimately led to success in the corporate world and at home In **Yes You Can Do This** Claudia shares her own reasons for starting a business and makes a call to action for women to consider entrepreneurship so that

they can create businesses with the rules they want and change the playing field for others making a significant impact in the world More than a how to book on building a business Yes You Can Do This provides clear examples and practical resources to help others create the life they want through entrepreneurship In Yes You Can Do This you ll learn How to develop and share your vision How to deal with stereotypes and unconscious bias How to leverage perceived weaknesses and turn them into strengths How to balance life at high speeds and avoid burnout How to cultivate the confidence to move from idea to creating a company with the culture and rules you want Claudia provides women with an electrifying third career option it s not just lean in or lean out but startup and change the playing field for others in the process Praise for Yes You Can Do This It s rare to find a book on entrepreneurship that fuels your heart with inspiration and encouragement and your mind with practical tangible things you can put into action immediately but this is one of them As a woman who has started three companies and been a senior team member of five startups this is the guide I wish I d read when I was starting out Nataly Kogan Author of Happier Now and founder of Happier Inc Combining compelling storytelling with practical tactical advice Reuter has created a manifesto for the next generation of female founders Rooted in the research around gender and work this is a must read for women looking to launch the next new thing Jennifer McFadden Associate Director of Entrepreneurial Programs Yale School of Management A must read for any woman considering taking the leap into entrepreneurship You Can Do This brings together today s best thinking about women in the workplace with practical advice for creating your dream career and life by starting a company Whether you are just curious or ready to take the leap this book is a great read and a valuable resource Anna Barber Managing Director Techstars Claudia helps not just the female entrepreneur but all entrepreneurs find their footing in what can be an overwhelming whirlwind of starting a business This book is not only inspiring and uplifting but positively necessary for any woman looking to find success in the startup space Shira Atkins Co founder CMO Wonder Media Network Stories of entrepreneurial success exist in abundance for men who receive 97.8% of venture funding and hold 95% of CEO roles What is most inspiring about Claudia s book making me want to shout from the rooftop is that it is told from the perspective of an everyday woman who pushed hard through barriers doubts and setbacks that any entrepreneur would face On top of all that she overcame obstacles that are uniquely ours as women today Claudia is now a standout among women but with her book in hand women who want to build a business to scale have a blueprint and path to do so Here s to making dreams come true Coco Brown CEO and Founder The Athena Alliance As I read through the book there were multiple points where I thought Every man in any startup or fast growing business should read this As a man in technology I took away lots of new ideas along with examples that were explained in a way that I wouldn t have been able to do prior to reading Claudia s book Brad Feld Managing Director at Foundry Group author of Venture Deals and Do More Faster Reuter breaks the stigma about mothers that chose to leave the workforce She provides practical tools to start a business by showing the path to success for every woman that wants to write her own rules Sharon Kan CEO of Pepperlane

Co Founder of the WIN Lab Reuter manages to put into words what women have been facing and feeling for decades She leaves the readers with stories steps and inspiration to create the career path they are worthy of no matter if it s starting from scratch or breaking glass ceilings This book will fuel the next generation of women in leadership and entrepreneurship giving them guides and confidence as it has fueled me to start the business I have always wanted Elizabeth Presta CD DONA CLD

Dream, Build, Grow Francie Hinchrinsen, 2022-04 Entrepreneurship 101 for women The business book every female entrepreneur needs Dream Build Grow A Female s Step by Step Guide for How to Start a Business is your go to guide to launch plan and grow your business so you can create a future you feel giddy to wake up to This book will sashay you along each step to begin your own dream business and help you fashion your new lifestyle of freedom like a breath of fresh air In Dream Build Grow entrepreneurial hype girl serial entrepreneur and MBA Francie Hinrichsen provides realistic achievable and step by step guidance to start your business After realizing women could thrive with the right support and plan Hinrichsen created an entrepreneurship community that gives women the confidence and coaching to start and succeed at business Now she shares the lessons she s learned in her own journey and in coaching women through their start up businesses This guide overflows with thought provoking questions action steps practical guidance business bestie encouragement checklists real life examples and oops don t make my mistake insight so you can write the start up story of your dream company Dream Build Grow can help you Discover six simple phases for how to build your dream business successfully Gain insider guidance for introducing your business to the world Articulate the dream on your heart and connect it to how you re uniquely wired Uncover strategies successful businesses use to become and remain profitable Research your business idea so you don t waste time or energy Ensure your business has longevity so you can create a life of impact Create key building blocks for the foundation of your business With an abundant suite of resources this essential business guide is designed for the fierce woman who needs just the right guidance and encouragement to say yes to a beautiful journey of entrepreneurship It s a tool you can refer to again and again as your company grows and thrives It s time to leave the fear of the unknown behind so you can create your dream business Let s begin

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