



SOPHISTICATATION

*Rhetoric and the Rise of
Self-Consciousness*

MARK BACKMAN

Sophistication Rhetoric And The Rise Of Selfconsciousness

H Kauffman



Sophistication Rhetoric And The Rise Of Selfconsciousness:

Sophistication Mark Backman,1991 *Sophistication* Mark Backman,2019-04-25 The years since its publication in 1991 have proven this book s central thesis that our digitized technological culture is controlled by five principles of language and reality that were first enunciated during the fifth century BCE in the city states of Greece as the basis of the art of rhetoric Words are tools Images are real Information is power Change is inevitable Truth is relative These rhetorical principles have enlivened Western Culture ever since and they flow into our time in the guise of conflicting concepts of history politics education ethics and aesthetics These principles shape our innermost thoughts about living well in a world that depends on technological innovation and the embodiment of theory in products as well as in practice They invest our art and literature with the archetypal themes and symbols by which we portray the most rudimentary emotions They control the processes of decision making by which we choose the goods we consume the leaders we follow the things we study and the opinions we believe or doubt They give rise to the fundamental concepts and methods of our political cultural and educational institutions Most important as recent history demonstrates the sophistication of our culture is a Faustian bargain of epic proportions that is played out in all the realms of self consciousness self expression and self realization that are defined by rhetoric **The Rise Of Rhetoric And Its Intersection With Contemporary Critical Thought** Omar

Swartz,2019-06-26 This book features contemporary critical and Marxist theories of resistance domination knowledge and systems of ideological control It offers a balanced discussion of classical and modern theories of rhetoric as well as critical theory **Political Questions** Larry Arnhart,2015-08-28 In this enhanced edition Larry Arnhart continues to ask thought

provoking questions that illuminate the philosophies of some of the most prominent political thinkers throughout history This clear well written guide is an ideal supplement to the original texts he recommends at the beginning of each chapter In addition to his analysis of Plato Aristotle Augustine Aquinas Machiavelli Descartes Rousseau Hegel Marx Nietzsche and Rawls the author s well organized and insightful approach provides an even more comprehensive overview than the earlier editions Supplementing the discussion of Leviathan the chapter on Thomas Hobbes covers Behemoth The chapter on John Locke includes his Letter Concerning Toleration as well as the original discussion of Second Treatise of Government A chapter on Adam Smith has been added which discusses Theory of Moral Sentiments and Wealth of Nations Leo Strauss is featured with an examination of Persecution and the Art of Writing and Natural Right and History A final chapter analyzes Steven Pinker s The Better Angels of Our Nature Strange Gourmets Joseph Litvak,1997 Though commonly thought of as a kind of worldliness at its best and an elitist snobbery at its worst sophistication Joseph Litvak reminds us remains tied to its earlier if forgotten meaning of perversion which encompassed homosexuality and intellectualism Litvak s strategy is to reveal culture as a contest of sophistications in which the winners are often those who best disguise their sophistication

Inbreeding, Incest, and the Incest Taboo Arthur P. Wolf,2005 Why is incest widely prohibited Why does the scope of

the prohibition vary from society to society Why does incest occur despite the prohibition What are the consequences To reexamine these questions this book brings together contributions from the fields of genetics behavioral biology primatology biological and social anthropology philosophy and psychiatry *Pragmatism, Democracy, and the Necessity of Rhetoric* Robert Danisch,2007 Examines the search by America s first generation of pragmatists for a unique set of rhetorics that would serve the needs of a developing democracy Analyzing pragmatism s historical development this book provides information on its association with an alternative but significant and often overlooked tradition

The Slave Metaphor and Gendered Enslavement in Early Christian Discourse Marianne Bjelland Kartzow,2018-04-17 The Slave Metaphor and Gendered Enslavement in Early Christian Discourse adds new knowledge to the ongoing discussion of slavery in early Christian discourse Kartzow argues that the complex tension between metaphor and social reality in early Christian discourse is undertheorized A metaphor can be so much more than an innocent thought figure it involves bodies relationships life stories and memory in complex ways The slavery metaphor is troubling since it makes theology of a social institution that is profoundly troubling This study rethinks the potential meaning of the slavery metaphor in early Christian discourse by use of a variety of texts read with a whole set of theoretical tools taken from metaphor theory and intersectional gender studies in particular It also takes seriously the contemporary context of modern slavery where slavery has re appeared as a term to name trafficking gendered violence and inhuman power systems

Perspectives on Science and Culture Kris Rutten,Stefaan Blancke,Ronald Soetaert,2018-02-15 Edited by Kris Rutten Stefaan Blancke and Ronald Soetaert Perspectives on Science and Culture explores the intersection between scientific understanding and cultural representation from an interdisciplinary perspective Contributors to the volume analyze representations of science and scientific discourse from the perspectives of rhetorical criticism comparative cultural studies narratology educational studies discourse analysis naturalized epistemology and the cognitive sciences The main objective of the volume is to explore how particular cognitive predispositions and cultural representations both shape and distort the public debate about scientific controversies the teaching and learning of science and the development of science itself The theoretical background of the articles in the volume integrates C P Snow s concept of the two cultures science and the humanities and Jerome Bruner s confrontation between narrative and logico scientific modes of thinking i e the cognitive and the evolutionary approaches to human cognition

Cicero and Modern Law Richard O. Brooks,2017-07-05 Cicero and Modern Law contains the best modern writings on Cicero s major law related works such as the Republic On Law On Oratory along with a comprehensive bibliography of writings on Cicero s legal works These works are organized to reveal the influence of Cicero s writings upon the history of legal thought including St Thomas the Renaissance Montesquieu and the U S Founding Fathers Finally the articles include discussions of Cicero s influence upon central themes in modern legal thought including legal skepticism republicanism mixed government private property natural law conservatism and rhetoric The editor offers an extensive introduction placing these articles in the context of an

overall view of Cicero's contribution to modern legal thinking **The View from On the Road** Omar Swartz, 1999 Through careful analysis of Jack Kerouac's *On the Road* Omar Swartz argues that Kerouac's influence on American society is largely rhetorical Kerouac's significance as a cultural icon can be best understood Swartz asserts in terms of traditional rhetorical practices and principles To Swartz Kerouac is a rhetor who symbolically reconstructs his world and offers arguments and encouragements for others to follow Swartz proposes that *On the Road* constitutes a rhetorical vision a reality defining discourse suggesting alternative possibilities for growth and change Swartz asserts that the reader of Kerouac's *On the Road* becomes capable of responding to the larger confusing culture in a strategic manner Kerouac's rhetorical vision of an alternative social and cultural reality contributes to the identity of localized cultures within the United States

Sophistical Rhetoric in Classical Greece John Poulakos, 2012-12-07 An expert in rhetoric offers a new perspective on the ancient concept of sophistry exploring why Plato Isocrates and Aristotle found it objectionable In *Sophistical Rhetoric in Classical Greece* John Poulakos argues that a proper understanding of sophistical rhetoric requires a grasp of three cultural dynamics of the fifth century B C the logic of circumstances the ethic of competition and the aesthetic of exhibition Traced to such phenomena as everyday practices athletic contests and dramatic performances these dynamics defined the role of sophistical rhetoric in Hellenic culture and explain why sophistry has traditionally been understood as inconsistent agonistic and ostentatious In his discussion of ancient responses to sophistical rhetoric Poulakos observes that Plato Isocrates and Aristotle found sophistry morally reprehensible politically useless and theoretically incoherent At the same time they produced their own version of rhetoric that advocated ethical integrity political unification and theoretical coherence Poulakos explains that these responses and alternative versions were motivated by a search for solutions to such historical problems as moral uncertainty political instability and social disorder Poulakos concludes that sophistical rhetoric was as necessary in its day as its Platonic Isocratean and Aristotelian counterparts were in theirs **Rhetorics and**

Hermeneutics James D. Hester, David Hester, 2004-01-01 This collection of essays provides original studies of various New Testament texts read through the eyes of rhetorical criticism as well as a tribute to the continuing influence of Wilhelm Wuellner and his work **Rhetoric, Sophistry, Pragmatism** Steven Mailloux, 1995-05-18 The anti sceptical relativism and self conscious rhetoric of the pragmatist tradition which began with the Older Sophists of Ancient Greece and developed through an American tradition including William James and John Dewey has attracted new attention in the context of late twentieth century postmodernist thought At the same time there has been a more general renewal of interest across a wide range of humanistic and social science disciplines in rhetoric itself language use writing and speaking persuasion figurative language and the effect of texts This book written by leading scholars explores the various ways in which rhetoric sophistry and pragmatism overlap in their current theoretical and political implications and demonstrates how they contribute both to a rethinking of the human sciences within the academy and to larger debates over cultural politics **Contemporary**

Perspectives on Rhetoric Sonja K. Foss, Karen A. Foss, Robert Trapp, 2014-04-04 The anniversary edition marks thirty years of offering an indispensable review and analysis of thinkers who have exerted a profound influence on contemporary rhetorical theory I A Richards Ernesto Grassi Cha m Perelman and Lucie Olbrechts Tyteca Stephen Toulmin Richard Weaver Kenneth Burke J rgen Habermas bell hooks Jean Baudrillard and Michel Foucault The brief biographical sketches locate the theorists in time and place showing how life experiences influenced perspectives on rhetorical thought The concise explanations of complex concepts are clear engaging insightful and highly accessible serving as an excellent primer for reading the major works of these scholars The critical commentary is carefully chosen to highlight implications and to place the theories within a broader rhetorical context Each chapter ends with a complete bibliography of works by the theorists

Being Made Strange Bradford Vivian, 2012-02-01 By elaborating upon pivotal twentieth century studies in language representation and subjectivity *Being Made Strange* reorients the study of rhetoric according to the discursive formation of subjectivity The author develops a theory of how rhetorical practices establish social political and ethical relations between self and other individual and collectivity good and evil and past and present He produces a novel methodology that analyzes not only what an individual says but also the social political and ethical conditions that enable him or her to do so This book also offers valuable ethical and political insights for the study of subjectivity in philosophy cultural studies and critical theory

Culture & Rhetoric Ivo A. Strecker, Stephen A. Tyler, 2009 While some scholars have said that there is no such thing as culture and have urged to abandon the concept altogether the contributors to this volume overcome this impasse by understanding cultures and their representations for what they ultimately are rhetorical constructs These senior international scholars explore the complex relationships between culture and rhetoric arguing that just as rhetoric is founded in culture culture is founded in rhetoric This intersection constitutes the central theme of the first part of the book while the second is dedicated to the study of figuration as a common ground of rhetoric and anthropology The book offers a compelling range of theoretical reflections historical vistas and empirical investigations which aim to show how people talk themselves and others into particular modalities of thought and action and how rhetoric and culture in this way are co emergent It thus turns a new page in the history of academic discourse by bringing two disciplines anthropology and rhetoric together in a way that has never been done before Publisher's website

Historical Foundations of Informal Logic Douglas Walton, Alan Brinton, 2016-12-05 In just the last twenty years there has arisen a strong interest especially among teachers of logic at the universities in teaching techniques of applied logical reasoning and critical thinking Many universities are now stressing these skills at an introductory level and to meet the need informal logic has begun to form and grow as a discipline in its own right Like all subjects it helps us to understand it if we can situate it in a context of historical development This collection of essays provides the readings required to understand the development of a subject whose historical origins have been so far little studied Many of the chapters are written by scholars in philosophy and speech communication who are

themselves leading contributors to the subject and their contemporary views throw light on how these earlier writers have influenced their thinking This dimension gives an added interest to the essays and indicates the way informal logic is currently evolving and seeking out its ancient historical origins

Philosophic Values and World Citizenship Jacoby Adeshei Carter, Leonard Harris, 2010-09-23 In *Philosophic Values and World Citizenship* Locke to Obama and Beyond Alain Locke the central promoter of the Harlem Renaissance America's most famous African American pragmatist the cultural referent for Renaissance movements in the Caribbean and Africa is placed in conversation with leading philosophers and cultural figures in the modern world The contributors to this collection compare and contrast Locke's views on values tolerance cosmopolitanism and American and world citizenship with philosophers and leading cultural figures ranging from Aristotle Immanuel Kant James Farmer William James John Dewey Jos Vasconcelos Hans G Gadamer Fredrick Nietzsche Horace Kallen Leroi Jones Amiri Baraka to the cultural and political figure of Barack Obama This important collection of essays eruditely presents Locke's views on moral emotional and aesthetic values the principle of tolerance in managing value conflict and his rhetorical style which conveyed his views of cultural reciprocity and tolerance in the service of the values of citizenship and cosmopolitanism For teachers and students of contemporary debates in pragmatism diversity and value theory these conversations define new and controversial terrain

Sophistication Faye Hammill, 2010 In an era obsessed with celebrity and glamour sophistication ranks among the most desirable of human qualities but it was not always so The word sophistication was once a negative term meaning falsification speciousness perversion or adulteration Now it positively glitters carrying meanings of worldliness and refinement Through a series of close readings of some of the essential texts of sophistication Faye Hammill explores the developments in taste and ideology that account for this striking change At the same time *Sophistication* demonstrates that traces of older meanings linger that hints of sophistry persist in even our most modern conceptions of the sophisticated Spanning more than two centuries of sophistication this lively account features rereadings of canonical writers from the eighteenth century to the present including Richard Brinsley Sheridan Fanny Burney Austen James Wharton Fitzgerald Nabokov and Clyde Lampedusa A complementary examination of lesser known writers reveals that the development of modern sophistication is intimately connected with the evolution of middlebrow culture From there Hammill moves on to consider sophistication as expressed in contemporary magazines films and Web sites Drawing on words and images from such diverse sources as No 1 Coward Vanity Fair Sofia Coppola and the New Yorker *Sophistication* ultimately demonstrates that a preoccupation with or a performance of sophistication links unexpected works disrupting the boundary between seriousness and frivolity

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