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THE TURF BATTLES THAT UNDERMINE CAREERS
AND COMPANIES—AND HOW TO OVERCOME THEM



ROBERT J. HERBOLD

FORMER CEO OF MICROSOFT

The Fiefdom Syndrome

Kerrie Holley, Ali Arsanjani



The Fiefdom Syndrome:

The Fiefdom Syndrome Robert J. Herbold, 2005-10 Examines the territorial impulses that undermine the efficiency and effectiveness of every organization the tendency of people at all levels to assert their independence importance and control and introduces the seven key disciplines that can eliminate them Reprint 12 500 first printing What's Holding You Back? Robert J. Herbold, 2011-01-06 Leadership is not for everyone It requires bold gutsy individuals If you accept that premise you will find his Bob Herbold's book rewarding reading Harvey Schachter The Globe and Mail Quit hiding from tough decisions and learn to confront them head on Why do managers at all levels sacrifice corporate success by shying away from making the tough decisions What's Holding You Back reveals exactly why managers often hesitate to confront difficult issues whether it's the absence of a perfect solution the knowledge that no decision will please everyone etc and most importantly how they can overcome these common managerial obstacles to maximize their company's success What's Holding You Back elucidates the ten core principles of confident leadership outlining proven tactics by which managers can confront their inner wimp and highlight their inner courage Features dynamic real world examples from Apple Microsoft Porsche IBM Merck Canon Sony Whirlpool IDEO Tesco P G Target 3M and more Pinpoints the corporate failures that can result from hesitant or self-conscious organizations and what managers can do to avoid them Clearly delineates how managers can cultivate and deliver accountable and decisive leadership even during the toughest dilemmas What's Holding You Back proves that practicing gutsy leadership is the key to operational and innovative excellence in the workplace The Uzziah Syndrome Daniel Klender, 2017-12-14 While enjoying a fast start to the Christian life is common finishing strong is less frequently experienced In The Uzziah Syndrome United States Navy Chaplain Daniel Klender explores the 40 keys to finishing strong in the Christian life The Uzziah Syndrome offers a treasure trove of inspiring stories and practical biblical insights that serve as a hedge against finishing the Christian life poorly Borne out of 30 years of civilian and military ministry experience The Uzziah Syndrome will enable you to pursue the Big Holy Audacious Goals God intends for all of His children **100 SOA Questions** Kerrie Holley, Ali Arsanjani, 2010-11-12 100 SOA Questions brings together authoritative answers to the most crucial questions business technical and architectural decision makers ask about SOA It draws on the immense experience of two SOA experts who've participated in more than 100 SOA projects in the roles of architect designer consultant technical manager and strategist Organized to reflect the Open Group's Open Services Integration Maturity Model OSIMM this book provides fast convenient access to information about all facets of SOA planning implementation management and utilization This book will be an invaluable resource for all executives architects and practitioners who have just started their SOA journey or are well underway In depth answers to questions about SOA topics such as SOA Concepts and Planning Business Strategy Organization and Support Governance Methods and Techniques Applications Architecture Information Management Infrastructure The Future of SOA 100 SOA Questions answers the most critical questions executives and practitioners have

about SOA Kerrie Holley and Dr Ali Arsanjani draw on their unsurpassed experience from hundreds of SOA projects conducted worldwide Why should business stakeholders care about SOA What is the return on investment ROI of SOA adoption What is flexibility and how does SOA deliver on this promise Should service development be centralized in service centers How should services be identified or specified to maximize reuse How do SOA methods reduce the lifetime costs for applications How can organizational barriers to SOA success be removed What changes with application development when SOA is introduced How does architecture change as a result of SOA adoption What is a canonical message model How does the SOA infrastructure support events What are context aware services

Rediscovering Value Geary A. Rummler, Alan J. Ramias, Cherie L. Wilkins, 2011-01-13 To paraphrase a number of philosophers the major challenge any executive or manager and especially any CEO faces is that his or her experience of the reality of the organization is not the same as the reality itself How then does an executive 1 develop a more accurate and complete representation of the organization 2 identify critical business issues and improvement opportunities across this system 3 design a way forward and 4 install the feedback and measurement mechanisms necessary to ensure the organizational system delivers the performance and stays on course This is where this book comes into its own Michael DeNoma president and CEO Chinatrust Commercial Bank Every CEO or executive managing a business should read and understand Rediscovering Value if they want to effectively lead and manage their company Leading a company without an understanding of the value and resource dimensions and how to manage them is like flying an airplane without a navigation system The team at PDL has done an unbelievable job of describing the principles of an organization and how to effectively organize lead and manage the enterprise Our company used PDL s systems approach to planning and managing and it was like turning on the lights in a dark room Our people became process and work focused and morale improved dramatically as we moved away from the silo approach of running a business Rediscovering Value is a must read for any executive Steve Hassenfelt CEO Granville Capital Inc From author of the acclaimed Improving Performance an exploration of the concept of Value Management and technology comes the next step resource that introduces the transformation model Rediscovering Value gives a preliminary description of the SOE phase and covers the dimensions of the model The book dissects each phase of the model and describes what is accomplished along each dimension the criteria to reach the next phase and the key challenges of each phase Stabilize Optimize Exploit in detail It lays out the success factors for effective process design improvement and management

When Core Values Are Strategic Rick Tocquigny, 2011-12-29 What do legendary leaders from Disney GE GM Johnson Johnson Boeing eBay Microsoft Time Warner LensCrafters Chiquita Walmart Pepsi and Saatchi Saatchi have in common They all learned the critical importance of core values as managers at Procter Gamble Many of these leaders have remained members of the P G Alumni Network and now you can share in their powerful lessons learned with The P G Alumni Network s When Core Values Are Strategic This practical resource for emerging leaders offers no nonsense insights into why values really are so important

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The Political Economy of Bureaucracy Steven Richardson, 2012-09-10 The Political Economy of Bureaucracy applies Public Choice theory and a complex systems view of government institutions to analyze policy implementation as an economic process It addresses the common and vexing question of why managing federal agencies for results is so difficult by challenging traditional assumptions of institutional design and policy analysis Using creative methods that focus on relationships that constrain the choices of executives and managers in a political hierarchy the author reveals control and coordination as goals that are imperfectly achieved and often conflicting with one another Despite decades of intense study serious reform efforts and impressive technological advances the U S government remains a typical bureaucracy that fails to meet citizens expectations Clearly policy analysis is missing something The problem may rest with machine models of government Rules especially those governing expenditures are assumed to be feasible and effective Analysis of the federal government as a complex system of relationships between semi autonomous agents helps explain the disconnect between policy and results The solution is to roll back micro management of ends and means policymakers should focus on objectives and facilitate implementation by selectively relaxing constraints that prevent experimentation needed to determine the most effective methods This book devotes unusual attention to the interaction between executive and legislative branches of government and between political appointees and career civil servants Most studies of government policy take existing institutional structure for granted Different conclusions emerge from this analysis by virtue of the systems view that accepts status quo hierarchies but questions the effectiveness of the rules that govern policy implementation This book will be of interest to postgraduates and researchers focussing on Economic Theory Public Choice Institutional Economics and Political Science as well as to those working in the public sector interested in Public Administration Public Policy and Organizational Behavior

User-Centered Design Stories Carol Righi, Janice James, 2010-07-27 User Centered Design Stories is the first user centered design casebook with cases covering the key tasks and issues facing UCD practitioners today Intended for both students and practitioners this book follows the Harvard Case study method where the reader is placed in the role of the decision maker in a real life professional situation In this book the reader is asked to analyze dozens of UCD work situations and propose solutions for the problem set The problems posed in

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New Life for Historically Black Colleges and Universities Vann R. Newkirk,2014-01-10 In December 2008 Georgia state senator Seth Harp ignited controversy when he proposed merging two historically Black colleges with nearby predominantly white colleges to save money Less than a year later Mississippi governor Haley Barbour sought to unite Mississippi s three predominantly Black colleges These efforts kindled renewed interest in historically Black colleges and universities HBCUs across the nation and the globe In this study HBCU officials and faculty attempt to identify the challenges that HBCUs face explore the historic origin of HBCU management systems and identify models of success that will improve the long term viability of the HBCU By analyzing HBCUs within a larger framework of American higher education and the cultural context in which HBCUs operate these essays introduce a new paradigm in the quest to ensure that HBCUs continue to play an important role in the education of Americans of all races

Embracing the Song of Appearance: An Emotional Symphony within **The Fiefdom Syndrome**

In a global consumed by monitors and the ceaseless chatter of instantaneous communication, the melodic splendor and mental symphony created by the written term usually diminish into the back ground, eclipsed by the relentless noise and interruptions that permeate our lives. However, set within the pages of **The Fiefdom Syndrome** a marvelous literary treasure full of natural feelings, lies an immersive symphony waiting to be embraced. Constructed by an outstanding musician of language, this interesting masterpiece conducts readers on a psychological journey, skillfully unraveling the hidden tunes and profound influence resonating within each carefully constructed phrase. Within the depths of this moving analysis, we shall discover the book is central harmonies, analyze its enthralling writing model, and submit ourselves to the profound resonance that echoes in the depths of readers souls.

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