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regional and international music markets However it is the second half of the text that breaks new ground by covering the career paths of new artists in the industry the development and need for entrepreneurial skills and the ways that individuals Music Business Dick Weissman, 1988-11 Discusses the music industry and describes a wide forge careers in the industry variety of careers Focuses on popular music Navigating the Music Industry Frank Jermance, 2003 For anyone planning a career in the music business Navigating the Music Industry is an excellent introduction to all the issues facing artists today It combines the myriad talents of teachers lawyers and musicians to provide a comprehensive overview of the industry The first half of the book Controversial Issues concentrates on the music side of this world everything from censorship to regional music scenes to the future of country music to the debate between indie and major labels The second half Business Models looks at the business side and contains many tips about the practical side of the music industry using internet content budgets and breakevens tax issues when to incorporate and why and much more Simply put Navigating the Music Industry is the most complete book on the subject to date Previously announced as What's Going On Current Issues in the Music All You Need to Know About the Music Business Donald S. Passman, 2012-12-04 Through seven editions and Business twenty years All You Need to Know About the Music Industry has been the essential go to reference for music business pros musicians songwriters entertainment lawyers agents concert promoters music publishers record company execs and music managers as they try to navigate the rapid transformation of their industry Now in its eighth edition revised and updated with crucial information on the industry s major changes in response to rapid technological advances and economic uncertainty this book is still the definitive essential guide to the music industry Author Donald Passman one of the most influential figures in the business has been in the thick of this transformation and understands that anyone involved in the music business is feeling the deep far reaching effects of it Drawing on his unique professional experience as one of the most trusted advisors in the business Passman offers authoritative information on assembling a winning team of advisors negotiating deals music publishing and copyrights new digital streaming services and much more The new edition includes up to date information on the new business models including music streaming services and cloud lockers developments in new legislation and industry wide deals concerning piracy and digital rights new challenges in performing rights and updated numbers and statistics for the traditional industry This book called the industry bible by the Los Angeles Times is a comprehensive guide to the legal and financial aspects of the music world an indispensable tool that no one who makes their living from music can afford to be without from publisher description All You Need to Know About the Music Business Donald S. Passman, 2015-11-10 Through seven editions and twenty years All You Need to Know About the Music Industry has been the essential go to reference for music business pros musicians songwriters entertainment lawyers agents concert promoters music publishers record company execs and music managers as they try to navigate the rapid transformation of their industry From publisher description All You Need to Know about the Music Business Donald S. Passman, 2006

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music industry is central Reciprocity and understanding the needs of others is a cornerstone to successful operations When the artist s management and other background forces are able to imagine themselves in the artist s position it is easier to relate their own activities towards achieving common goals On the other hand when an artist understands their affiliates and their needs it is easier for them to accept the measures they have to take The author of this book has had an over two decade career as an international artist manager and legal advisor His first book was considered widely throughout the world This second volume deals with the same topic from another perspective Although it is specially targeted for artists and managers it is also suitable for general information needs The book is well suited also for educational use **Welcome to the Music Business** Martin Atkins, 2010 The Music Business Ty Cohen, 2006

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