

# THE ETIQUETTE ADVANTAGE IN BUSINESS



PERSONAL SKILLS for PROFESSIONAL SUCCESS

Second Edition

PEGGY POST & PETER POST

**Beverly Langford** 

Emily Post's The Etiquette Advantage in Business 2e Peggy Post, Peter Post, 2005-05-03 As today s workplace becomes increasingly more competitive knowing how to behave can make the difference between getting ahead and getting left behind In The Etiquette Advantage in Business 2nd Edition etiquette authorities Peggy Post and Peter Post provide you with the all important tools for building solid productive relationships with your business associates relationships that will help propel you and your company straight to the top In this completely revised and updated edition which includes three new chapters on ethics table manners and electronic communication the Posts show you how to handle both everyday and unusual situations that are essential to professional and personal success from resolving business conflicts with ease and grace to getting along with your boss and coworkers from making long lasting contacts to winning clients and closing deals They also offer up to date guidance on pressing issues such as harassment in the workplace worker privacy e mail dos and don to and knowing how and when to shoulder blame Written for business workers of all types and backgrounds The Etiquette Advantage in Business remains the definitive resource for timeless advice on business entertaining written communication dressing appropriately for any business occasion conventions and trade shows job searches and interviews gift giving and overseas travel No matter the situation in which you find yourself the Posts will give you the confidence to meet the challenges of the work world with confidence and poise because today more than ever good manners mean good The Etiquette Advantage in Business, Third Edition Peter Post, Anna Post, Lizzie Post, Daniel Post business Senning, 2014-05-13 Your key to professional and personal success Completely revised and updated the third edition of the Posts The Etiquette Advantage in Business is the ultimate guide professionals need to build successful business relationships with confidence Today more than ever good manners mean good business The Etiquette Advantage in Business offers proven essential advice from resolving conflicts with ease and grace to building productive relationships with colleagues at all levels It also offers up to date guidance on important professional skills including ethics harassment in the workplace privacy networking email social media dos and don ts and knowing how and when to take responsibility for mistakes For the first time in business history four distinct generations inhabit the workplace at the same time leading to generational differences that can cause significant tensions and relationship problems The Etiquette Advantage in Business aims to help navigate conflict by applying consideration respect and honesty to guide you safely through even the most difficult situations Written for professionals from diverse backgrounds and fields The Etiquette Advantage in Business remains the definitive resource for timeless advice on business entertaining and dining etiquette written communications appropriate attire for any business occasion conventions and trade shows job searches and interviews gift giving overseas travel and more In today s hyper competitive workplace knowing how to get along can make the difference between getting ahead and getting left behind The Etiquette Advantage in Business provides critical tools for building solid productive relationships and will help you meet the

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finally got that promotion You re the boss now The supervisor The manager The captain The taskmaster Those days of taking orders running errands and clock watching are over As exciting as all this might seem once the rush of the promotion is over you might be scratching your head wondering exactly what to do Being the boss is never easy but it s twice as hard for a woman It seems like there s no middle ground Either you re the dragon lady who rules with an iron fist or the mousey girl who gets drowned out at every meeting When a woman wields authority and dares to make tough decisions how often is the B word bandied about by her employees How can she strike that balance between pushover and dictator Fear not You can do the job All you need is a little helpful advice to send you on your way Whether you supervise two as a shift manager or lord over an entire corporate empire Caitlin Friedman and Kim Yorio will show you how to step gracefully into your new position of power They ll teach you how to motivate your team without alienating them how to delegate without feeling guilty how to deal with office politics and how to handle evaluations promotions and even firings And for those of you who are already running the show they can help you become the mentor your employees deserve Inside there are self assessment questionnaires to help you find out where you land on the bitch or wimp scale interviews with prominent female bosses human resources directors and therapists and advice from a whole host of experts In addition there are funny and informative checklists and tips to make sure you re the Good Witch around the office and not the Big Bitch And most important Caitlin and Kim will teach you the secrets to owning your role and loving it You ve earned your promotion so enjoy The Entrepreneurial Engineer Michael B. Timmons, Rhett L. Weiss, John R. Callister, Daniel P. Loucks, James E. Timmons, 2014 Written by teachers and successful entrepreneurs this textbook includes guidance instruction and practical lessons for the prospective entrepreneur

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