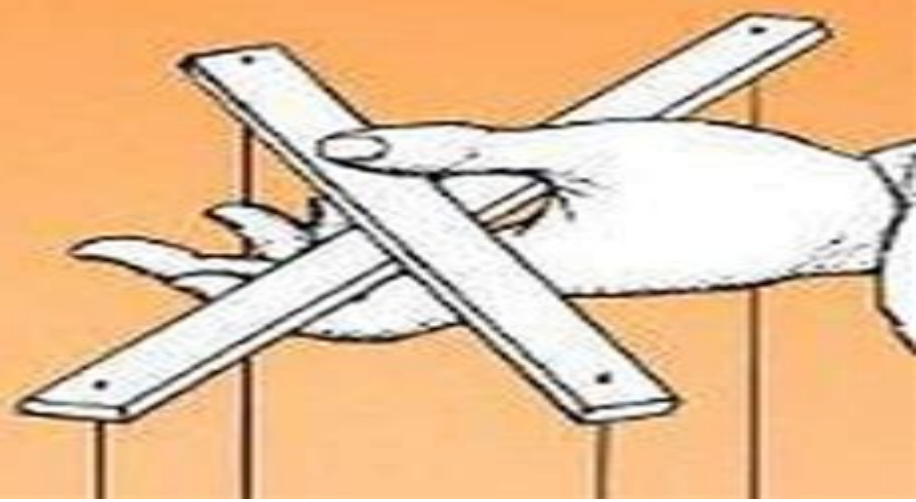


WILLIAM H. RIKER

THE ART OF POLITICAL MANIPU~ LATION



The Art Of Political Manipulation

**William H. Riker, Professor William H
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The Art Of Political Manipulation:

The Art of Political Manipulation William H. Riker, Professor William H Riker, William H.. Riker, 1986-01-01 Riker uses game theory to illustrate political strategy in twelve stories from history and current events including Lincoln's outmaneuvering of Douglas in their debates and the parliamentary trick which defeated the Equal Rights Amendment in the 1980 Virginia Senate vote

The Art of Political Manipulation William H. Riker, 1986 Riker uses game theory to illustrate political strategy in twelve stories from history and current events including Lincoln's outmaneuvering of Douglas in their debates and the parliamentary trick which defeated the Equal Rights Amendment in the 1980 Virginia Senate vote

The Art of Political Storytelling Philip Seargeant, 2020-05-14 In our post truth world tapping into people's emotions has proved far more effective than rational argument and as Philip Seargeant argues in this illuminating and entertaining book the most powerful tool for manipulating emotions is a gripping narrative From Trump's America to Brexit Britain weaving a good story featuring fearless protagonists challenging quests against seemingly insurmountable odds and soundbite after soundbite of memorable dialogue has been at the heart of political success So does an understanding of the art of storytelling help explain today's successful political movements Can it translate into a blueprint for victory at the ballot box

The Art of Political Storytelling looks at how stories are created shared and contested illuminating the pivotal role that persuasive storytelling plays in shaping our understanding of the political world we live in By mastering the tools and tricks of narrative and evaluating the language and rhetorical strategies used to craft and enact them Seargeant explains how and why today's combination of new media populism and partisanship makes storytelling an ever more important part of the persuasive and political process In doing so the book offers an original and compelling way of understanding the chaotic world of today's politics

The Machiavellian Art of Political Manipulation Kiunjuri Edward Irungu, 1999

The Strategy of Campaigning Kiron Skinner, Bruce Bueno de Mesquita, Serhiy Kudelia, Condoleezza Rice, 2010-02-05 Explores the political careers of Ronald Reagan and Boris Yeltsin who overcame defeat early in their political careers and rose to the highest elected offices in their respective countries

The Oxford Handbook of Political Leadership R. A. W. Rhodes, Paul 't Hart, 2014-05-29 Political leadership has made a comeback It was studied intensively not only by political scientists but also by political sociologists and psychologists Sovietologists political anthropologists and by scholars in comparative and development studies from the 1940s to the 1970s Thereafter the field lost its way with the rise of structuralism neo institutionalism and rational choice approaches to the study of politics government and governance Recently however students of politics have returned to studying the role of individual leaders and the exercise of leadership to explain political outcomes The list of topics is high endless elections conflict management public policy government popularity development governance networks and regional integration In the media age leaders are presented and stage managed spun DDL as the solution to almost every social problem Through the mass media and the Internet citizens and professional observers follow

the rise impact and fall of senior political officeholders at closer quarters than ever before This Handbook encapsulates the resurgence by asking where are we today It orders the multidisciplinary field by identifying the distinct and distinctive contributions of the disciplines It meets the urgent need to take stock It brings together scholars from around the world encouraging a comparative perspective to provide a comprehensive coverage of all the major disciplines methods and regions It showcases both the normative and empirical traditions in political leadership studies and juxtaposes behavioural institutional and interpretive approaches It covers formal office based as well as informal emergent political leadership and in both democratic and undemocratic polities *An Operational Approach to Policy Analysis: The Craft* Iris

Geva-May,2012-12-06 The aim of *An Operational Approach to Policy Analysis The Craft* is to cut through the ambiguity and contradictions inherent in policy analysis by means of an operational prescriptive approach Its main objective is to encapsulate the essential concepts methods and tools of policy analysis and to provide an insight into factors acting within and around the policy analysis process Based on the collaborative research of Iris Geva May and Aaron Wildavsky the first full draft of *An Operational Approach to Policy Analysis The Craft* was completed just before Dr Wildavsky s untimely death Since that time Dr Geva May has worked to thoroughly revise and update the manuscript *An Operational Approach to Policy Analysis The Craft* can be used by researchers in political science or as a textbook for any course in policy analysis policy planning and evaluation It will serve as a valuable source for students of political science public policy administration and management as well as for policy analysts researchers and executives in both the US and abroad *Lobbying and Policy Change* Frank R. Baumgartner,Jeffrey M. Berry,Marie Hojnacki,Beth L. Leech,David C. Kimball,2009-08-01 During the 2008 election season politicians from both sides of the aisle promised to rid government of lobbyists undue influence For the authors of *Lobbying and Policy Change* the most extensive study ever done on the topic these promises ring hollow not because politicians fail to keep them but because lobbies are far less influential than political rhetoric suggests Based on a comprehensive examination of ninety eight issues this volume demonstrates that sixty percent of recent lobbying campaigns failed to change policy despite millions of dollars spent trying Why The authors find that resources explain less than five percent of the difference between successful and unsuccessful efforts Moreover they show these attempts must overcome an entrenched Washington system with a tremendous bias in favor of the status quo Though elected officials and existing policies carry more weight lobbies have an impact too and when advocates for a given issue finally succeed policy tends to change significantly The authors argue however that the lobbying community so strongly reflects elite interests that it will not fundamentally alter the balance of power unless its makeup shifts dramatically in favor of average Americans concerns

Conspiracy Theories and the People who Believe Them Joseph E. Uscinski,2019 Conspiracy theories are inevitable in complex human societies And while they have always been with us their ubiquity in our political discourse is nearly unprecedented Their salience has increased for a variety of reasons including the increasing access to information among

ordinary people a pervasive sense of powerlessness among those same people and a widespread distrust of elites Working in combination these factors and many other factors are now propelling conspiracy theories into our public sphere on a vast scale In recent years scholars have begun to study this genuinely important phenomenon in a concerted way In *Conspiracy Theories and the People Who Believe Them* Joseph E Uscinski has gathered forty top researchers on the topic to provide both the foundational tools and the evidence to better understand conspiracy theories in the United States and around the world Each chapter is informed by three core questions Why do so many people believe in conspiracy theories What are the effects of such theories when they take hold in the public What can or should be done about the phenomenon Combining systematic analysis and cutting edge empirical research this volume will help us better understand an extremely important yet relatively neglected phenomenon

Russian Studies, Political Science, and the Philosophy of Technology Guoli Liu, Joanna Drzewieniecki, 2022-04-18 This volume presents state of the art creative scholarship in political science and area studies with an emphasis on Russia The contributors all well known in their specialties share the conviction that advancement in the social sciences can only be achieved through plural methodological approaches and interaction with various disciplines Their work in this collection provides critical analyses of key issues in Russian and post Soviet studies It explores the most fruitful ways of studying Russia with particular emphasis on the federal system politics in the era of Putin challenges of Russian foreign policy and Russian attitudes toward democracy The vagaries of democracy are also explored in articles on Georgia and Turkey Additionally this book examines the philosophy of technology with an emphasis on critical theory eco domination and engineering ethics

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