

Social Connections in China

Institutions, Culture,
and the Changing
Nature of *Guanxi*

Edited by
Thomas Gold, Doug Guthrie,
and David Wank

Social Connections In China Institutions Culture And The Changing Nature Of Guanxi

**Thomas Gold,Doug Guthrie,David
Wank**



Social Connections In China Institutions Culture And The Changing Nature Of Guanxi:

Social Connections in China Thomas Gold,Doug Guthrie,David Wank,2002-09-05 This volume assesses the evolving role of guanxi social networks in China s transforming society **SOCIAL CONNECTIONS IN CHINA** ,2002 **China's Domestic Private Firms:** Anne S. Tsui,Yanjie Bian,2014-12-18 One of the most important outcomes of market reforms in China over the past 20 years has been the emergence of a significant domestic private sector which now accounts for almost a third of China s GDP and is by far the country s most important source of employment growth This book is the first in depth analysis of the management and operation of these domestic private firms which are defined as companies or organizations created by PRC citizens including township enterprises and collectives The book provides a comprehensive and multidisciplinary perspective on the factors important to the successful operation and growth of these firms It begins with a review of the literature on the topic in three different disciplines economics sociology and management each followed by several chapters covering recent developments in these areas Featuring contributions by distinguished scholars and China experts the work concludes with an insightful chapter on the future of China s public sector in the global economy The Internet and New Social Formation in China Weiyu Zhang,2016-03-22 There are billions of internet users in China and this number is continually growing This book looks at the various purposes of this internet use and provides a study about how the entertainment consuming users form into publics through the mediation of technologies in the era of network society It questions how individuals mediated by new information and communication technologies come together to form new social categories The book goes on to investigate how public s is formed in the era of network society with particular focus on how fans become publics in a society that follows the logic of network Using online surveys and in depth interviews this book provides a rich description of the process of constructing a new social formation in contemporary China **Society and HRM in China** Malcolm Warner,2013-09-13 This volume looks at the relationship between society and human resource management HRM in China In doing so it asks how representative the latter is of the former The contributors argue that there needs to be a minimum degree of consonance between these two variables if HRM is to be sufficiently underpinned by social reality It is only in a wider framework that people management in general and in China in particular can be fully understood whether through theory or through practice Society and HRM in China explores the changes in Chinese society over the last century and then goes on to analyse how these changes have shaped China s HRM Arguably HRM did not emerge from the void it was shaped by the societal culture from which it sprung and the economic forces influencing its institutions and organizations However there is very little academic literature about the relationship between contemporary Chinese society and its HRM which isn t extremely specific As such much of the research in this collection is not only relatively representative but also highly cross sectional The contributions are all drawn from experts in the field across the disciplines hailing from a diverse range of national origins and educational institutions They cover a wide range of topics

approaches and emphases This book was originally published as a special issue of The International Journal of Human Resource Management

Managing Across Diverse Cultures in East Asia Malcolm Warner, 2013-05-07 Why Managing across diverse cultures in East Asia We re examine in this book the link between culture and management across the region vis a vis the new economic political and social landscape that has appeared over the last decade We accordingly present a set of chapters on East Asian cultures economies societies and their management across the board focusing on countries such as China Japan South Korea as well as the Overseas Chinese enclaves of Hong Kong SAR Macao and Taiwan The contributors to this edited book are all specialists in their respective fields they hail from a variety of universities and business schools across the world located in a wide range of countries in the East and in the West The chapters we believe reflect a balance between the past and present theory and practice as well as the general and the particular East Asia could not be more important Malcolm Warner could not be more insightful Reading Managing Across Diverse Cultures in East Asia will allow you to gain a profound understanding of the cultural complexity in this dynamic region of the world Nancy J Adler McGill University Montreal We all need to understand more about management in East Asia and to learn from it Managing Across Diverse Cultures in East Asia has contributions from international experts who provide significant insights into the cultures of the most dynamic region in the world today This book is a landmark publication John Child University of Birmingham This edited volume with contributions by significant scholars from around the globe provides a timely and penetrating review of management issues across East Asia a region that rivals Europe and North American in economic significance and is still ascending It is a must read for anyone who is interested in international management Kwok Leung City University of Hong Kong Helping a new generation of readers interested in this important region to make better sense Managing Across Diverse Cultures in East Asia is destined to become a new classic I expect this well researched book to be widely read cited and debated in the years to come Mike W Peng University of Texas at Dallas Having had such unexpected disasters as earthquakes floods and financial crises in recent years we are increasingly dependent on people management Development of human resources in turn requires region specific and organization specific strategies The present volume edited by Malcolm Warner points the reader to the secret of success in high performing economies and firms in East Asia Yoko Sano Kaetsu University Tokyo

Work and Organizations in China after Thirty Years of Transition Lisa Keister, 2009-09-17 Thirty years of economic change have fundamentally altered the nature of organizations and work in China This volume brings together the research by many of the top scholars studying these issues and provides a glimpse into the state of thinking on organizations and work at the start of the fourth decade of transition

Chinese Capitalism in Southeast Asia Yos Santasombat, 2017-09-04 This collection examines the historically and geographically specific form of economic organization of the overseas Chinese in Southeast Asia and how it has adapted to the different historical and socio political contexts of Southeast Asian countries Moving beyond cultural explanations and traits to focus on the process of evolution and dynamism

of situated practices it argues that Chinese Capitalism is rapidly becoming a form of hybrid capitalism and embodies the interdependent of culturally and institutionally specific dynamics at local and regional level evolving and adapting to different institutional contexts and politico economic conditions in the host Asian economies This text also explores the social organization and political economy of the so called overseas Chinese by examining the changing dynamism of Chinese capitalism in relation to forces of globalization Focusing on key actors primarily Chinese entrepreneurs in their business practices and situated practices as well as cultural political social and economic factors under globalizing conditions it provides providing a broad understanding without fixating or homogenizing Chinese capitalism contributing to the understanding of the contexts that give rise to the emergence and transformation of Chinese Capitalism in Southeast Asia

The Global Encyclopaedia of Informality, Volume 1 Alena Ledeneva, 2018-01-17 Alena Ledeneva invites you on a voyage of discovery to explore society's open secrets unwritten rules and know how practices Broadly defined as ways of getting things done these invisible yet powerful informal practices tend to escape articulation in official discourse They include emotion driven exchanges of gifts or favours and tributes for services interest driven know how from informal welfare to informal employment and entrepreneurship identity driven practices of solidarity and power driven forms of co optation and control The paradox or not of the invisibility of these informal practices is their ubiquity Expertly practised by insiders but often hidden from outsiders informal practices are as this book shows deeply rooted all over the world yet underestimated in policy Entries from the five continents presented in this volume are samples of the truly global and ever growing collection made possible by a remarkable collaboration of over 200 scholars across disciplines and area studies By mapping the grey zones blurred boundaries types of ambivalence and contexts of complexity this book creates the first Global Map of Informality The accompanying database is searchable by region keyword or type of practice so do explore what works how where and why Praise for The Global Encyclopaedia of Informality The Global Encyclopaedia of Informality represents the beginning of a new era in informality studies With its wealth of information diversity scope theoretical innovation and artistic skill this collection touches on all the aspects of social and cultural complexity that need to be integrated into policy thinking Predrag Cvetkovic Centre for Empirical Cultural Studies of South East Europe Belgrade Serbia This is a monumental achievement an indispensable reference for anyone in the social sciences interested in informality Martin Holbraad Professor of Social Anthropology UCL and editor in chief of Social Analysis This impressive work helps us understand our complex times by showing how power develops through informal practices mobilizing emotional cognitive and relational mechanisms in strategies of survival but also of camouflage and governance Donatella della Porta Director of Centre of Social Movements Studies Scuola normale superiore Firenze Italy An impressive informative and intriguing collection With evident passion and patience the team of 250 researchers insightfully portrays the multiplicity of informal and often invisible expressions of human interdependence Subi Rangan Professor of Strategy and Management INSEAD

Fontainebleau France This compendium of terms used in different cultures to express aspects of informal economy provides a unique supplement to studies of a major yet understated by academic economics social issue It will be of key significance for in depth teaching of sociology economics and history Teodor Shanin OBE Professor and President of the Moscow School of Social and Economic Sciences Modern states have sought to curb control and subdue informality The entries in the Global Encyclopaedia demonstrate the endurance of informality over such efforts More recently the rise and political success of anti establishment movements in so many parts of the world is a wide ranging challenge and delegitimisation of national and transnational formal institutions of governance Understanding the perceived shortcomings of formal institutions and the appeal of anti establishment movements must at least in part be informed by a study of informality and its networks This Encyclopaedia is essential reading if we wish to understand and engage with these challenges of our age Fredrik Galtung Chairman Integrity Action

Risky Expertise in Chinese Financialisation Giulia Dal Maso,2020-11-05 This book focuses on the subjectivities of stock market investors to explore tensions within the Chinese state s engagement in contemporary financial capitalism It adopts a genealogical method to investigate how the production of foreign trained financial experts haigui and informal experts sanhu points to paradoxes in China s efforts to cultivate financial expertise Chinese financialisation relates to the state s project of financialising human capital in reaction to a contractualised labour market and the vanishing welfare state Through ethnographic inquiry Dal Maso shows the Chinese stock markets are crucial to the new redistributive regime where wage labour risks losing its primacy Here one can observe how the relationship between money and wages in China is being reworked and witness the development of a new economic order in which the state s legitimacy becomes increasingly dependent on its capacity to jiushi to rescue the market in times of crisis

The Dynamics of Social Capital and Civic Engagement in Asia Amrita Daniere,Hy Van Luong,2012-02-13 The purpose of this volume is to highlight the impacts on civic engagement of social capital and its various component parts trust norms networks and associations in diverse parts of Asia Addressing the pressing need for improved governance within the spatial political and cultural realities in the rapidly transforming landscapes of Asia the contributors to the book bring together interdisciplinary work that focuses on the ways in which civic engagement can link with social capital building The goal of this volume is to inspire policy that recognizes that a vibrant society with access to rich stores of positive social capital requires civil society alternate civilities and the state The result is a dialogue on the interplay of social capital and civic engagement in socio political contexts quite different from those found in the West This book contributes to current discussions about the nature of social relations and their connection to politics and change and offers a unique lens into the validity of these important concepts in contemporary research across a variety of Asian settings It will be of interest to social scientists across the board especially those with an interest in Asia and Asian development

International Encyclopedia of Organization Studies Stewart Clegg,James R. Bailey,2008 Describing the field spanning individual organisation societal and cultural perspectives

in a cross disciplinary manner this is the premier reference tool for students lecturers academics and practitioners to gather knowledge about a range of important topics from the perspective of organisation studies

Foundations of Chinese Psychology Kwang-Kuo Hwang, 2011-12-04 Mainstream psychology emanated from European American and Judeo Christian philosophical and scientific traditions The application of this viewpoint which embeds colonial and imperialist concepts is less relevant to Asian and other indigenous cultures Although it has been accepted by non Western scholars in an attempt to emulate Western scientific practice the mainstream viewpoint is in a process of transformation to accommodate geographically relevant perspectives In this light Foundations of Chinese Psychology bridges the gap between western and eastern traditions and elaborates on theories based on local phenomena findings and experiences by research methods that are contextually appropriate Using a guiding principle of cultural psychology one mind many mentalities this book advocates the balancing of a global psychology concept without sacrificing that of a specific locality and people It analyzes the basics of Confucianism and compares them to Western ethical thinking arriving at a series of theories concerning social exchange face achievement motivation organizational behaviors and conflict resolution Beyond the specifics of a particular culture this book exemplifies the act of constructing autonomous social science that may be emulated in other non Western settings It also serves as an excellent guide for cross cultural research as well as a caveat on the limitations of presumptive individualism and exclusionary perspectives

Environmental Law in China Charles R. McElwee, 2011 Environmental Law in China Managing Risk and Ensuring Compliance is the most comprehensive up to date account of China s environmental laws and regulations This book is a practical guide for foreign invested businesses aiming to maintain compliance throughout their various areas of operation It is also useful to academics and organizations attempting to understand China s complex system of law on the environment

Trade with China: Customs Procedures, Non-Tariff Regulations, Export Control, Trade Finance, E-Commerce, Logistic Infrastructure Sergey Mazol, China s pivotal role in the global trade ecosystem offers immense opportunities for businesses worldwide As the world s largest exporter with its e commerce sector alone valued at over 2.8 trillion annually China represents a lucrative market for ambitious entrepreneurs seasoned exporters and international corporations alike However succeeding in trade with China requires a deep understanding of its regulatory framework logistics systems and financial strategies Trade with China Customs Procedures Non Tariff Regulations Export Control Trade Finance E Commerce Logistic Infrastructure is a comprehensive resource that bridges the gap between theory and practice It equips readers with actionable insights into navigating the complexities of trading with China while leveraging its dynamic market opportunities Key Highlights Logistics and Supply Chain Management Gain a detailed understanding of China s vast infrastructure including its ports highways and the transformative role of Free Trade Zones FTZs Learn how innovations such as the Single Window System and AI driven logistics optimize operations Shipping Procedures and Customs Compliance Master the intricacies of customs regulations and sector specific requirements This

section highlights documentation protocols and strategies for efficient customs clearance focusing on industries such as electronics agriculture and pharmaceuticals Trade Finance Tools and Payment Terms Explore trade finance instruments such as letters of credit trade credit insurance and supply chain financing Understand how to mitigate risks and maintain cash flow in cross border transactions Risk Mitigation and Insurance Discover how to safeguard your business with tools like cargo insurance trade credit insurance and political risk coverage Practical examples demonstrate how these strategies protect companies from financial and operational uncertainties Managing Currency Exchange and Financial Risks Learn to navigate China's managed floating exchange rate system utilize offshore RMB markets and hedge against currency fluctuations with forward contracts and swaps E-commerce and Digital Trade Tap into the world's largest e-commerce market with insights into key platforms like Tmall Global JD.com and Pinduoduo This chapter explores regulatory considerations and logistics strategies for thriving in China's digital trade landscape Why You Should Read This Book Practical Insights Case studies and real world examples such as Alibaba's FTZ operations and JD.com's automated warehouses illustrate successful trade strategies Regulatory Guidance Navigate key Chinese laws such as the Customs Law Export Control Law and E-commerce Law with clear actionable explanations Sector Specific Advice Tailored insights into industries like technology consumer goods and agriculture help businesses meet unique challenges Discussion Questions and Tools Critical thinking prompts and practical templates provide tools for immediate application Empower Your Business Whether you are an experienced exporter an entrepreneur exploring China's booming market or a policymaker analyzing global trade trends Trade with China Customs Procedures Non-Tariff Regulations Export Control Trade Finance E-Commerce Logistic Infrastructure provides the knowledge and strategies to navigate China's complex but rewarding trade environment Unlock the potential of the world's largest trading nation and position your business for long-term success in the global market

China's Economic Culture Carsten Herrmann-Pillath, 2016-10-04 China's spectacular rise challenges established economic moulds both at the national level with the concept of state capitalism and at the firm level with the notion of indigenous Chinese management practices However both Chinese and Western observers emphasise the transitional nature of the reforms thereby leaving open the question as to whether China's reform process is really a fast catch-up process with ultimate convergence to global standards or something different This book by a leading economist and sinologist argues that culture is an exceptionally useful tool to help understand fully the current picture of the Chinese economy Drawing on a range of disciplines including social psychology cognitive sciences institutional economics and Chinese studies the book examines long-run path dependencies and cultural legacies and shows how these contribute crucially to the current cultural construction of economic systems business organisations and patterns of embedding the economy into society and politics

Networks, Work, and Inequality Steve McDonald, 2013-04-23 This volume illuminates the processes by which social networks in work organizations can effectively generate sustain and ameliorate social

inequalities across individuals firms and occupational fields It offers valuable insights that inform researchers and policy makers regarding issues of workplace discrimination diversity and innovation *Handbook of the Philosophical Foundations of Business Ethics* Christoph Luetge,2012-10-09 The Handbook of Business Ethics Philosophical Foundations is a standard interdisciplinary reference handbook in the field of business ethics Articles by notable philosophers and economists examine fundamental concepts theories and questions of business ethics Are morality and self interest compatible What is meant by a just price What did the Scholastic philosophers think about business The handbook will cover the entire philosophical basis of business ethics Articles range from historical positions such as Aristotelianism Kantianism and Marxism to systematic issues like justice religious issues rights and globalisation or gender The book is intended as a reference work for academics students esp graduate and professionals Social Inequality In China Yaojun Li,Yanjie Bian,2022-12-05 This book provides a comprehensive analysis of the patterns and trends of socio economic development and social division in contemporary Chinese society It discusses the determinants manifestations and consequences of social inequality in the last 40 years with particular regard to social mobility educational attainment social capital health labor market position including employment opportunity career advancement and earnings housing wealth and assets urbanization social integration of migrant peasant workers into urban life social protest and civic engagement subjective well being and subjective social status

Intercultural Competencies in China Helena Maria Lischka,Peter Kürble,2017-10-04 This volume focuses on a market that is one of the world s economically most important and at the same time one of the most difficult to understand culturally at least from a Western point of view China is the world s second largest economy in terms of nominal GDP and the largest in terms of purchasing power parity At the same time China has one of the world s oldest cultures and was the cradle for extremely influential philosophical approaches that even today continue to have a tremendous impact on every sphere of Chinese society As a result business in China is directly or indirectly influenced by a distinct Chinese pragmatism personalized networking guanxi the concept of saving face and the idea of business as a battlefield Familiarity with Chinese culture and negotiating practices is a key factor for promoting successful business transactions In this book the authors aim to close the gap between publications that are of purely academic interest on the one hand and general guidebooks on the other *Intercultural Competencies in China* provides a comprehensive selection of topics that are crucial for understanding what lies behind cultural differences making the book essential reading for business purposes and private contacts in China Although the book is academically oriented all of the essays are also accessible for the general reader

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