

TALES FOR COACHING

Using Stories and Metaphors
with Individuals and
Small Groups



MARGARET PARKIN



Tales For Coaching Using Stories And Metaphors With Individuals And Groups

**Jonathan Passmore, David
Peterson, Teresa Freire**



Tales For Coaching Using Stories And Metaphors With Individuals And Groups:

Tales for Coaching Margaret Parkin, 2010-10-03 Coaching is rapidly proving to be an invaluable aid to personal development and a successful way to enhance performance within organizations of all types More and more people are also discovering how to use storytelling to bring about change and reinforce learning Tales for Coaching combines these two approaches into a powerful and effective technique to assist personal change Showing you how and when to use stories to maximum effect whether you are coaching an individual or a group the author demonstrates how your coaching can have greater impact with the effective use of storytelling Complete with sample stories that can be read aloud in a variety of coaching situations Tales for Coaching includes 50 tales that will immediately help coaches trainers managers and educators to reinforce key messages or stimulate fresh thinking *Tales for Trainers* Margaret Parkin, 2010-04-03 A concise guide to using stories anecdotes metaphors and poetry in training and development Tales for Trainers is packed with ideas to give training more impact Beginning by setting the use of stories in learning on a sound theoretical footing the book goes on to include sample stories that trainers can use to read out loud The author provides 50 tales that will immediately help trainers managers educators and coaches to reinforce key messages or stimulate fresh thinking Proven to work in a variety of training environments the stories range from ones written specifically by the author to carefully selected extracts from literature They both work brilliantly as an aid to learning The book also includes a detailed matrix to show which tales can be effectively used to promote particular actions or concepts Online supporting resources include audio clips of stories illustrating the benefits of using storytelling in a business context **The Wiley-Blackwell Handbook of the Psychology of Coaching and Mentoring** Jonathan Passmore, David Peterson, Teresa Freire, 2016-08-08 A state of the art reference drawing on key contemporary research to provide an in depth international and competencies based approach to the psychology of coaching and mentoring Puts cutting edge evidence at the fingertips of organizational psychology practitioners who need it most but who do not always have the time or resources to keep up with scholarly research Thematic chapters cover theoretical models efficacy ethics training the influence of emerging fields such as neuroscience and mindfulness virtual coaching and mentoring and more Contributors include Anthony Grant David Clutterbuck Susan David Robert Garvey Stephen Palmer Reinhard Stelter Robert Lee David Lane Tatiana Bachkirova and Carol Kauffman With a Foreword by Sir John Whitmore **The Superintendent's Fieldbook** James Harvey, Nelda Cambron-McCabe, Luvern L. Cunningham, Robert H. Koff, 2013-04-24 Guidance for ever changing challenges success through improved effectiveness Equip yourself to face the demands of a superintendent with this practical guide for new and veteran school leaders Understanding leadership and budgets is only one piece of a pie that has grown to include privatization performance based teacher compensation technology and global comparisons like PISA Based on 15 years of research with 300 superintendents including members of the National Superintendents Roundtable The Superintendents Fieldbook will become your touchstone for practical advice

that you can implement today The authors developed this new edition to help you Navigate difficult situations through sample cases and tips for action Lead with an eye on global impacts by illuminating education abroad Understand the Common Core standards as explained by fellow superintendents Explore instructional coaching and rounds as professional learning opportunities Coaching Understood Elaine Cox,2012-11-12 This book is a milestone in the coaching literature Elaine Cox provides an excellent text that is scholarly practical and accessible She offers clear insights into how coaching works so that coaching is truly understood Bob Garvey Professor of Business Education York St John Business School The development of the coaching literature has often been protracted and modest In recent years few coaching texts provided a significant leap forward in our understanding of psychological dynamics of coaching For this reason Cox s Coaching Understood is a game changer More thoroughly and systematically than ever before this work gets under the bonnet of the coaching engine and explores the mechanics of the coaching process For anyone wondering why coaching works this book is your answer Yossi Ives Tag International Development UK International Journal of Evidence Based Coaching Mentoring Coaching Understood takes a fresh approach to coaching skills and techniques by examining each element of the coaching process in detail in order to verify and justify its effectiveness By exposing the mystery underlying coaching s success as a personal and professional development intervention Elaine Cox undertakes to generate a better understanding of coaching improve coaching practice and breed a new generation of more informed coachees and buyers of coaching Coaching Understood is essential reading for students and practitioners alike **Case Studies in Spiritual Coaching** DeeAnna Merz Nagel,Madison Leigh Akridge,2023-11-06 The proposed text addresses a major problem in teaching and informing practitioners and trainees about the application of spirituality within the field of coaching Its purpose is to inform the coaching profession about how spirituality is being utilized by various coaches across the life wellness and executive coach domains The goals are to provide definitions applications ethical considerations and speculation on the future of the profession on a wide range of applications The content of the book will be a succinct series of case studies while providing cutting edge tools and interventions for the coaching profession Both editors are certified coaches as well as licensed mental health practitioners in the counseling and social work fields The goal of this book is to offer guidance for the coach whose client brings direct or indirect spiritual content into the coaching session Each chapter highlights established coach skills such as active listening powerful questioning and goal setting The text brings together both seasoned spiritual coaches who have influenced this new and growing area coaching profession and new spiritual coaches who bring their own diverse knowledge The contributors describe their work in a diverse array of case studies with their wide range of backgrounds and approaches so that others can learn Case Studies in Spiritual Coaching can be used as a primary text for courses that teach spiritual or intuitive coaching and or courses that teach any coaching domain such as life coaching wellness coaching or executive coaching This book may also be used as an adjunct text for courses that include an introduction to spirituality

within the coaching profession **The Astonishing Power of Storytelling** Robert J. Garmston, 2018-08-16 Master the secret to engaging any audience from classrooms to colleagues to conference rooms Everyone loves a good story More than entertainment well told stories captivate listeners and motivate action In this guidebook Robert J Garmston shows you how to leverage the power of storytelling to engage and persuade students colleagues and all other audiences Written in Garmston's warm and conversational style and featuring current cognitive neuroscience research the book includes Detailed breakdowns of the essential elements all great stories share and templates for creating yours Tips for supercharging your stories by drawing from personal experience as well as familiar movies TV shows and popular media A guide to effective story delivery including optimized vocal inflection and body language Becoming a better storyteller will make you a more effective communicator and educator Get started today with *The Astonishing Power of Storytelling* *Mentoring in Action* David Megginson, 2006 Basic guide to mentoring in business Examines a variety of mentoring schemes through case studies and examples **Knowledge Management and Narratives** Georg Schreyögg, 2005 For many organizations knowledge is one of the most important keys to success Knowledge management often plays a crucial role in organizational effectiveness Cover

The Savvy Guide to Consulting and Consultancy Skills Adam Vile, 2010-11 This is a book of technologists business analysts and consultants to expand and develop their consultancy skills It contains a section on communication and rapport building skills and then a section on specific tools such as negotiation influence running a meeting gathering requirements creating a proposal and doing a presentation **Art that Tells the Truth** Reinecke Lengelle, Deirdre Hughes, Liane Hambly, 2024-06-28 Creative Methods are a shortcut to what we didn't know we knew In working from a student's or client's own imagination and psychological material a person discovers who they are and what they need to expand and move forward This enriching and inspiring book on creative methods demonstrates the power and effectiveness of the creative approach in guidance and counselling settings The twenty chapters in this volume focus on the importance and joys of play creative expression and imagination in effective learning as we develop observe and interact with our own creations we can arrive at fresh insights by tapping into the wisdom of the unconscious mind Creative methods often provide a new perspective on difficult emotions and allow us to perceive what they're trying to tell us Chapter topics include the following Embodied Theatre Ecology the Use of Poetry with Clients Recovering from Anorexia Retirement Life Writing the Value of Metaphors in Grieving the Construction of New Narrative Identities in Careers Dance Movement Psychotherapy as an Approach to Depression Psychodrama and Philosophy in Learning Self care by Encountering the Unknown Other Artistic Tools for Psychotherapeutic Work with Children and Youth Temporal Chair Work Identity Learning through Paintings and the ways in which Poetry can Help us Bridge Cultural Divides and Inform Career Learning Practices This volume will be of value and interest to students researchers teachers professionals and practitioners of psychology behavioural sciences mental health counselling and education The chapters in this book were originally published as special issues in the British Journal

of Guidance and Counselling *Creating Cultural Capital* Olaf Kuhlke, Annick Schramme, Rene Kooyman, 2015-06-12 In recent years the global creative economy has experienced unprecedented growth Considerable research has been conducted to determine what exactly the creative economy is what occupations are grouped together as such and how it is to be measured Organizations on various scales from the United Nations to local governments have released creative or cultural economy reports developed policies for creative urban renewal and directed attention to creative placemaking the purposeful infusion of creative activity into specific urban environments Parallel to these research and policy interests academic institutions and professional organizations have begun a serious discussion about training programs for future professionals in the creative and cultural industries We now have entire colleges offering undergraduate and graduate programs leading to degrees in arts management arts entrepreneurship cultural management cultural entrepreneurship or cultural economics And many professional organizations offer specialized training and certificates in cultural heritage museums studies entertainment and film In this book we bring together over fifty scholars from across the globe to shed light on what we collectively call cultural entrepreneurship the training of professionals for the creative industries who will be change agents and resourceful visionaries that organize cultural financial social and human capital to generate revenue from a cultural and creative activity Part I of this volume begins with the observation that the creative industries and the cultural entrepreneurship generated within them are a global phenomenon An increasingly mobile international workforce is moving cultural goods and services across national boundaries at unprecedented rates As a result the education of cultural professionals engaged in global commerce has become equally internationalized Part II looks into the emergence of cultural entrepreneurship as a new academic discipline and interrogates the theoretical foundations that inform the pedagogy and training for the creative industries Design thinking humanities poetics risk strategy and the artist entrepreneur dichotomy are at the heart of this discussion Part III showcases the design of cultural entrepreneurship curricula and the pedagogies employed in teaching artists and culture industry specialists Our authors examine pedagogy and curriculum at various scales and in national and international contexts from the creation of entire new schools to undergraduate graduate programs Part IV provides case studies that focus on industry or sector specific training skills based courses information technology social media entrepreneurial competitions and more Part V concludes the book with selected examples of practitioner training for the cultural industries as it is offered outside of academia In addition this section provides examples of how professionals outside of academia have informed academic training and course work Readers will find conceptual frameworks for building new programs for the creative industries examples of pedagogical approaches and skillsbased training that are based on research and student assessments and concrete examples of program and course implementation The Strategic Use of Stories in Organizational Communication and Learning Terrence L. Gargiulo, 2014-12-18 Designed for students and practitioners in the fields of organizational behavior and human resource training and development this groundbreaking book

presents a cutting edge approach to improving organizational communication Drawing on his extensive experience as an organizational development consultant and group process facilitator Terrence Gargiulo shows how the use of storytelling is the key to effective communication and learning

Storytelling in Management Practice Stefanie Reissner,Victoria Pagan,2013-06-03 Since the early 2000s storytelling as a means of managerial communication has been increasingly advocated with a focus on the management practices of leadership change and organizational culture Most research on storytelling in management practice derives from practitioner experience but little is known about the specific dynamics behind storytelling as a tool for managerial communication This book derives from one of the first research studies into storytelling in management practice which sought to evaluate the assumed but not necessarily proven effectiveness of storytelling as a management tool Building on existing theories of narrative and storytelling in organizations the book explores how managers use storytelling in their daily practice revealing that it can be employed both purposively like a tool and perceptively spontaneously and intuitively The book explains that storytelling has different functions in management practice at different levels of the organization such as Creating direction for the organization Translating strategic messages into operational ones and supporting the professional development of staff Shaping the organization s social fabric through the sharing of personal stories Aided by a wealth of interviews and case studies *Storytelling in Management Practice* reveals an analysis of the dynamic relationship between story storyteller audience and organizational context As such it will be useful for students and researchers working across a variety of sub disciplines including leadership organizational behaviour and business communication

Flexible Learning in an Information Society Badrul Huda Khan,2007-01-01 This book uses a flexible learning framework to explain the best ways of creating a meaningful learning environment This framework consists of eight factors institutional management technological pedagogical ethical interface design resource support and evaluation a systematic understanding of these factors creates successful flexible learning environments Provided by publisher

[More Tales for Trainers](#) Margaret Parkin,2010-10-03 In *More Tales for Trainers* Margaret Parkin presents a further 50 stories anecdotes metaphors and poetry which any trainer or manager can readily use to encourage and engage learners Beginning by setting the use of stories in learning on a sound theoretical footing the book goes on to include sample stories that trainers can use to address a number of learning and development needs The stories cover all the key areas in organizational training including leadership communication and change

The Theory and Practice of Creative Coaching Arthur Turner,2023-07-04 *The Theory and Practice of Creative Coaching* has been long in development and is not meant as an end view of creativity in this field It is however a stimulating collection of ideas with detailed views from both practice and education that seeks to provide stimulus to trainee coaches as well as those whose practice is well established With topics as wide ranging as walking to line drawing this book seeks to change the practice of practitioners new and old and helps to articulate the ways in which David Clutterbuck has called for a move from the use of models towards mastery by embracing

new ways of working with the clients of coaching With a wide ranging scope examples ideas and a strong link to academic understanding this book will provide a stimulus to the coaches supervisors and educationalists to open their eyes to alternative ways of practicing their craft

Tales for Change Margaret Parkin,2010-10-03 storytelling is not just the province of children stories can be used to re frame and re size problems and provide useful metaphors for the boardroom office and individual Showing you how and when to use stories to maximum effect Tales for Change will immediately help managers trainers educators and coaches to reinforce key messages or stimulate fresh thinking The book includes 50 tried and tested tales that can be used in a change management context These tales can be used to communicate ideas aid memorable learning encourage brainstorming sessions develop training and reflection as well as help those involved to cope with the stress of change increase emotional intelligence levels and increase creativity

Once Upon A Time Terrence L. Gargiulo,2007-06-30 Terence Gargiulo s breakthrough communications and storytelling are amply demonstrated with dozens of corporate examples And the best part Gargiulo shows us step by step how to create this storytelling communication magic in our own organizations The competencies assessed by the instrument represent the nine essential communication behaviors that need to be developed and cultivated in all of today s leaders and managers Modeling Telling Selecting Indexing Synthesizing Reflecting Eliciting Listening and Observing Once Upon a Time will show you how to develop exceptional communication skills and it will serve as an invaluable resource for helping others do the same Stories are a natural part of how we communicate Yet many of us are unaware of the different ways we use stories This book will take the intuitive aspects of communicating through stories and break it down into repeatable practices and essential competencies The story based activities in the second half of the book will give you powerful easy to lead structured experiential exercises that can be used in a variety of settings and for lots of different purposes that go beyond training

The Psychology of Peace Promotion Mary Gloria C. Njoku,Leonard A. Jason,R. Burke Johnson,2019-07-04 This volume Psychology of Peace Promotion builds on previous volumes of peace psychology extending its contributions by drawing from peace research and practices from five continents Africa Asia Europe North America and South America The book discusses emerging disciplinary and inter disciplinary theories and actions Each chapter begins with a theoretical framework for understanding peace followed by a critical review of peace promotion in a specific setting and concludes with an illustration of psychological principles or theories in either a narrative format or an empirical investigation This volume develops as well as guides its readers on the epistemology of promoting and sustaining peace in varied settings around the world This book presents relevant cutting edge peace promotion strategies to anyone interested in promoting peace more effectively including peace practitioners scholars teachers and researchers as well as the general reader It presents a number of innovative approaches illustrating their applications to specific social problems settings and populations In addition this volume has much in store for both academic and practice based scientists in thefield of peace psychology mental health professionals administrators

educators and graduate students from various disciplines The goal is the promotion and sustenance of peace using theoretically sound yet innovative and creative approaches As expressed by the United Nations Secretary peace does not occur by happenstance Promoting and sustaining peace requires reflective thoughtful and targeted efforts This book inspires its readers to develop a better understanding of peace and the means of promoting peace in a sustainable way

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