



Kim Fridkin Kahn
and
Patrick J. Kenney

The
SPECTACLE of
U.S. SENATE
CAMPAIGNS

Spectacle Of Us Senate Campaigns

Jason Johnson



Spectacle Of Us Senate Campaigns:

The Spectacle of U.S. Senate Campaigns Kim Fridkin Kahn, Kim Fridkin, Patrick J. Kenney, 1999-07-21 This book offers a bold comprehensive look at how campaigns actually work from the framing of issues to media coverage to voters decisions In so doing it challenges the common wisdom that campaigns are a noisy symbolic aspect of electoral politics in which the outcomes are determined mainly by economic variables or presidential popularity Campaigns the authors argue do matter in the political process Examining contested U S Senate races between 1988 and 1992 Kim Kahn and Patrick Kenney explore the details of the candidates strategies and messages the content tone and bias of the media coverage and the attitudes and behaviors of potential voters Kahn and Kenney discover that when the competition between candidates is strong political issues become clearly defined and the voting population responds Through a mix of survey data content analysis and interviews the authors demonstrate how competition influences serious political debates in elections Candidates take stands and compare themselves to their opponents The news media offer more coverage of the races presenting evaluations of the candidates positions critiques of their political careers and analyses of their campaign ads In response the voters pay closer attention to the rhetoric of the candidates as they learn more about central campaign themes often adjusting their own voting criteria The book concentrates on Senate races because of the variance in campaign strategy and spending media coverage and voter reactions but many of the findings apply to elections at all levels *Fault Lines* Jeffery

Mondak, Dona-Gene Mitchell, 2008-10-01 In some years elections bring about enduring changes to the American political scene In 2006 a pivotal election year the Republicans suffered a resounding defeat losing the House and Senate for the first time since the 1994 Republican Revolution But what caused this pivotal shift *Fault Lines* provides both a wealth of insight regarding what happened in the 2006 congressional elections and a framework to aid in understanding the possible significance of the 2006 outcome for subsequent developments in American politics Contributors to *Fault Lines* who all draw on the data from the 2006 Congressional Elections Study include many of the nation s most prominent and accomplished observers of Congress and congressional elections This book promises to be an influential contribution to our understanding of Congress congressional elections the Bush administration media and politics political communication and partisan polarization

Political Consultants and Campaigns Jason Johnson, 2018-04-19 *Political Consultants and Campaigns One Day to Sell* examines the differences between how political science theory suggests campaigns should be run and how political consultants actually run campaigns In the wake of consultants who effortlessly move from campaigners to policymakers the dearth of knowledge about the attitudes beliefs and strategies of the consultants themselves is still a glaring absence in the analysis of American politics How can we purport to know what is happening in American political campaigns if we don t know what is on the minds of the men and women who run them This book provides a clearer understanding of modern day political campaigns by revealing what is on the minds of the people who run them With original

data from consultants campaign managers and professional campaign schools author Jason Johnson examines consultant behavior on message formation policy positioning candidate recruitment Internet strategy and negative advertising and compares these practices to existing political science theory This groundbreaking research makes Political Consultants and Campaigns One Day to Sell a must have resource for all students of American politics campaign managers or anyone interested in how political campaigns in America are run

Navigating Gendered Terrain Kelly Dittmar, 2015-01-02 From the presidential level down men and women who run for political office confront different electoral realities In her probing study Navigating Gendered Terrain Kelly Dittmar investigates how gender influences the campaign strategy and behavior of candidates today Concurrently she shows how candidates strategic and tactical decisions can influence the gendered nature of campaign institutions Navigating Gendered Terrain addresses how gender is used to shape how campaigns are waged by influencing insider perceptions of and decisions about effective campaign messages images and tactics within party and political contexts Dittmar uses survey information and interviews with candidates political consultants and other campaign professionals to reveal how gender informed advertising websites and overall presentation to voters respond to stereotypes and perceptions of female and male candidates She closes her book by offering a feminist interpretation of women as candidates and explaining how the unintended outcomes of political campaigns reinforce prevailing ideas about gender and candidacy

Democracy at Risk Stephen Macedo, 2006-05-25 Voter turnout was unusually high in the 2004 U S presidential election At first glance that level of participation largely spurred by war in Iraq and a burgeoning culture war at home might look like vindication of democracy If the recent past is any indication however too many Americans will soon return to apathy and inactivity Clearly all is not well in our civic life Citizens are participating in public affairs too infrequently too unequally and in too few venues to develop and sustain a robust democracy This important new book explores the problem of America s decreasing involvement in its own affairs Democracy at Risk reveals the dangers of civic disengagement for the future of representative democracy The authors all eminent scholars undertake three main tasks documenting recent trends in civic engagement exploring the influence that the design of political institutions and public policies have had on those trends and recommending steps that will increase the amount and quality of civic engagement in America The authors focus their attention on three key areas the electoral process including elections and the way people get involved the impact of location including demographic shifts and changing development patterns and the critical role of nonprofit organizations and voluntary associations including the philanthropy that help keep them going This important project initially sponsored by the American Political Science Association tests the proposition that social science has useful insights on the state of our democratic life Most importantly it charts a course for reinvigorating civic participation in the world s oldest democracy The authors Stephen Macedo Princeton University Yvette Alex Assensoh Indiana University Jeffrey M Berry Tufts Michael Brintnall American Political Science Association David E Campbell Notre Dame Luis Ricardo Fraga Stanford Archon Fung

Harvard William *Political Communication in Direct Democratic Campaigns* H. Kriesi, 2011-12-02 Analyzes the communication processes in direct democratic campaigns and their effect on the opinion formation of the voters Based on a detailed analysis of the politicians strategies media coverage and the opinion formation of the public in three campaigns this book argues that the campaigns are more enlightening than manipulating Routledge Handbook of Political Management Dennis W. Johnson, 2010-03-17 The Routledge Handbook of Political Management is a comprehensive overview of the field of applied politics encompassing political consulting campaigns and elections lobbying and advocacy grass roots politics fundraising media and political communications the role of the parties political leadership and the ethical dimensions of public life While most chapters focus on American politics and campaigns there are also contributions on election campaigns in Europe the Middle East Russia Australia East Asia and Latin America In addition to a thorough treatment of campaign and elections the authors discuss modern techniques problems and issues of advocacy lobbying and political persuasion with a special emphasis throughout the volume on technology the Internet and online communications as political tools Grounded in the disciplines of political science political communications and political marketing the Routledge Handbook of Political Management explores the linkages between applied politics and social science theory Leading American and international scholars and practitioners provide an exhaustive and up to date treatment of the state of this emerging field This publication is a major resource for advanced undergraduates graduate students and scholars of campaigns elections advocacy and applied politics as well as for political management professionals

Praeger Handbook of Political Campaigning in the United States William L. Benoit, 2016-02-22 This work peels back the curtain on how political campaigns influence America covering everything from social media to getting to the Oval Office This comprehensive handbook reveals essentially everything the American public wants to know about political campaigns The two volume set begins with a historical overview then goes on to investigate campaigns from a variety of perspectives that shed light on how they work and why Readers will discover how campaigns are run how they are covered by the media how they influence government and how various interest groups and demographics play a part in the system The contributors who include academics elected officials journalists and campaign professionals offer new data interviews and analysis in a style that will prove fresh accessible and engaging for everyone from college students to political junkies They offer the inside scoop on types of campaign media for example TV spots debates and social media and on message variables such as language humor and evidence Groups of voters like women and youth are examined and the work also discusses theories of campaigning such as agenda setting issue ownership the Elaboration Likelihood Model and the Theory of Reasoned Action Scandal in American political campaigns always a subject of interest is addressed as well

The Dynamics of Referendum Campaigns Claes H. de Vreese, 2007-10-24 This book focuses on the key actors in a referendum the political elites parties the media and citizens and is centred around themes such as campaign style campaign effects electoral mobilization and turnout as well as vote choice

The contributors consider the impact and importance of referendum campaigns **Lights, Camera, Campaign!** David Andrew Schultz, 2004 Political scientists investigate the impact that political advertisements have on political campaigns and elections They use case studies interviews and analysis of specific campaigns and ads mostly in the US but also in Canada to explain how ads are constructed why some work and some fail and the factors about political ads that allow them **Guide to Congress** CQ Press, 2012-08-10 The new edition of this comprehensive two volume reference has been thoroughly revised and expanded by expert CQ Press writers with years of experience covering Congress to offer a complete institutional history of Congress along with updated insight and analysis on the 2008 and 2010 shifts in power of the U S Senate and House of Representatives The 35 chapters of Guide to Congress Seventh Edition are divided into eight subject areas that cover all aspects of the U S Congress Origins and Development of Congress from the constitutional beginnings of the legislative branch to the histories of the House and Senate and their power shifts eras of partisanship and unity influential leaders and working relationships with presidents New coverage includes analysis of the tug of war between House Democrats and the George W Bush administration on Iraq war withdrawal timetables updates on criminal investigations of House members including William J Jefferson of Louisiana and Charles Rangel of New York and analysis of the Tea Party Movement and new Republican majority Powers of Congress including powers to tax spend and borrow to conduct foreign policy and investigations to confirm and impeach to regulate commerce to amend the Constitution and to select the president Updated material includes analysis of the George W Bush administration s use of immunity from questioning by congressional committees analysis of the signing of the new START treaty with Russia marking a cornerstone of U S relations with the country coverage of the War on Terror including the killing of bin Laden in a U S raid in Pakistan and perspective on the negotiations to raise the federal debt ceiling in 2011 Congressional Procedures detailing the party and leadership structures rules and the legislative process the committee system assignment and procedures and congressional staff Revised coverage profiles the methods styles and legislative successes and defeats of House Speakers Pelosi and Boehner and Senate majority leader Reid The Guide also analyzes the new hyperpartisanship emerging in Congress and provides updates on congressional travel reforms and aide statistics and trends Pressures on Congress including influence from constituents political parties the president the Supreme Court lobbyists and the media New material explores the use of social media to communicate with constituents examines the role of the new Consumer Financial Protection Bureau and analyzes the Obama administration s relationship with Congress Housing and Support covering the U S Capitol House and Senate office buildings the Library of Congress and organizations such as the Government Accountability Office and the Congressional Research Service Updates are provided on new initiatives by the Library of Congress and reforms to the General Accounting Office Pay and Perquisites including honoraria and allowances franking and travel privileges and other benefits Updates include revised figures for congressional pay and benefits and analysis of efforts to control privately sponsored foreign travel Congress and the

Electorate covering the right to vote the demographic composition of congress the role of parties in elections campaign financing and redistricting New information discusses elections statistics in recent elections the impact of third parties Tea Party gains and the creation of super PACs and 527 groups Qualifications and conduct detailing congressional ethics investigations and procedures for disciplining members Updated coverage reviews ethics investigations including the creation of the Office of Congressional Ethics Specific investigations and outcomes are discussed including the censure of Charles Rangel and disapproval of Joe Wilson s outburst during a speech by President Obama Volume 2 concludes with a selected bibliography and key reference materials a list of all members of congress who have served since 1789 congressional election results floor leaders and committee chairs dates for sessions of congress women black Asian and Hispanic members and many more Boxed features tables and figures and a generous number of photos enhance the topical coverage of this definitive resource on Congress

Civic Hope Roderick P. Hart, 2018-03-22 Based on a highly original analysis of 10 000 letters to the editor from 1948 through the present Civic Hope is the most capacious history to date of what ordinary Americans think about politics and how they engage in argument

The Persuadable Voter D. Sunshine Hillygus, Todd G. Shields, 2014-04-24 The use of wedge issues such as abortion gay marriage and immigration has become standard political strategy in contemporary presidential campaigns Why do candidates use such divisive appeals Who in the electorate is persuaded by these controversial issues And what are the consequences for American democracy In this provocative and engaging analysis of presidential campaigns Sunshine Hillygus and Todd Shields identify the types of citizens responsive to campaign information the reasons they are responsive and the tactics candidates use to sway these pivotal voters The Persuadable Voter shows how emerging information technologies have changed the way candidates communicate who they target and what issues they talk about As Hillygus and Shields explore the complex relationships between candidates voters and technology they reveal potentially troubling results for political equality and democratic governance The Persuadable Voter examines recent and historical campaigns using a wealth of data from national surveys experimental research campaign advertising archival work and interviews with campaign practitioners With its rigorous multimethod approach and broad theoretical perspective the book offers a timely and thorough understanding of voter decision making candidate strategy and the dynamics of presidential campaigns

Democracy, Asian Values, and Hong Kong Bob Beatty, 2003-08-30 On July 1 1997 China took control over Hong Kong where Britain had begun a process of introducing democracy Beatty examines the process of democratization in Hong Kong with the argument that democratic development will continue despite being under Chinese rule Through a series of 128 interviews with 89 Hong Kong elites from 1997 2002 including legislators and party leaders as well as participant and direct observation of 15 campaigns for the Legislative Council in 1998 Beatty analyzed political leaders beliefs and commitment towards democratic development and institutions and put them into the context of the post handover environment Evidence from the interviews is used to test the

proposition that adherence to Asian values undermines democracy and Beatty probed Hong Kong elites about their beliefs regarding the rule of law freedom of the press civil liberties and the possible trade offs between economic development and democratization A major finding from the in depth interviews is that while Hong Kong political elites reject the Singapore model and the Asian Values argument many do believe in trade offs between economic development and democratization Beatty also offers sharp insight into the thinking of Hong Kong political elites and transcends the particular politics of Hong Kong and delves in the broader subject of elite beliefs and attitudes An important analysis for scholars students and other researchers involved with China Hong Kong Asian politics and political values and political development in general The Oxford Handbook of American Elections and Political Behavior Jan E. Leighley, 2012-02-16 The Oxford Handbooks of American Politics are the essential guide to the study of American political life in the 21st Century With engaging contributions from the major figures in the field The Oxford Handbook of American Elections and Political Behavior provides the key point of reference for anyone working in American Politics today Congress Reconsidered Lawrence C. Dodd, Bruce I. Oppenheimer, Ruth Bloch Rubin, C. Lawrence Evans, 2024-12-31 Since its first edition Congress Reconsidered was designed to make available the best contemporary work from leading congressional scholars in a form that is both challenging and accessible to undergraduates With their Thirteenth Edition Lawrence C Dodd Bruce I Oppenheimer and C Lawrence Evans and now Ruth Bloch Rubin from the University of Chicago continue this tradition as their contributors focus on how various aspects of Congress have changed over time With a strong focus to the historical development of political institutions in their role in preserving democratic government this bestselling volume remains on the cutting edge with key insights into the workings of Congress *The Message Matters* Lynn Vavreck, 2009 Demonstrating how candidates and their campaigns affect the economic vote this book provides a different way of understanding past elections and predicting future ones It offers a theory of campaigns that explains why electoral victory requires more than simply being the candidate favored by prevailing economic conditions **Women and Elective Office** Sue Thomas, Clyde Wilcox, 2005-09-02 Since the publication of the first edition of this book former U S Senator Carol Moseley Braun's campaign for the presidency in 2004 and the widespread discussion of a run in 2008 by Senator Hillary Rodham Clinton have significantly raised the profile of women on the national political stage At the same time progress in electing women to the U S Congress and state legislatures has stalled The essays in Women and Elective Office Past Present and Future which feature research on women as political candidates and officeholders address this paradox Recruitment patterns media portrayals and voter reactions to women candidates are analyzed along with the impact of women in office relative to the challenges they face The 2nd edition includes increased coverage of women on the congressional level women officeholders of color and analysis of women parliamentarians worldwide In total Women and Elective Office offers a comprehensive look at the experiences and influence of women politicians today while considering women's prospects for political leadership in the twenty first century

(R)evolutionizing Political Communication through Social Media Deželan, Tomaž, Vobič, Igor, 2016-02-09 Online platforms have widened the availability for citizen engagement and opportunities for politicians to interact with their constituents. The increasing use of these technologies has transformed methods of governmental communication in online and offline environments. *R evolutionizing Political Communication through Social Media* offers crucial perspectives on the utilization of online social networks in political discourse and how these alterations have affected previous modes of correspondence. Highlighting key issues through theoretical foundations and pertinent case studies, this book is a pivotal reference source for researchers, professionals, upper level students, and consultants interested in the influence of emerging technologies in the political arena.

The Oxford Handbook of the American Congress Eric Schickler, Frances E. Lee, 2013-03-14 No legislature in the world has a greater influence over its nation's public affairs than the US Congress. The Congress's centrality in the US system of government has placed research on Congress at the heart of scholarship on American politics. Generations of American government scholars working in a wide range of methodological traditions have focused their analysis on understanding Congress both as a lawmaking and a representative institution. The purpose of this volume is to take stock of this impressive and diverse literature, identifying areas of accomplishment and promising directions for future work. The editors have commissioned 37 chapters by leading scholars in the field; each chapter critically engages the scholarship focusing on a particular aspect of congressional politics, including the institution's responsiveness to the American public, its procedures and capacities for policymaking, its internal procedures and development, relationships between the branches of government, and the scholarly methodologies for approaching these topics. The Handbook also includes chapters addressing timely questions, including partisan polarization, congressional war powers, and the supermajoritarian procedures of the contemporary Senate. Beyond simply bringing readers up to speed on the current state of research, the volume offers critical assessments of how each literature has progressed or failed to progress in recent decades. The chapters identify the major questions posed by each line of research and assess the degree to which the answers developed in the literature are persuasive. The goal is not simply to tell us where we have been as a field, but to set an agenda for research on Congress for the next decade. The Oxford Handbooks of American Politics are a set of reference books offering authoritative and engaging critical overviews of the state of scholarship on American politics. Each volume focuses on a particular aspect of the field. The project is under the General Editorship of George C. Edwards III, and distinguished specialists in their respective fields edit each volume. The Handbooks aim not just to report on the discipline but also to shape it as scholars critically assess the scholarship on a topic and propose directions in which it needs to move. The series is an indispensable reference for anyone working in American politics. General Editor for The Oxford Handbooks of American Politics: George C. Edwards III.

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