

**LILLIAN GLASS, Ph.D.**

# **TALK TO WIN**

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## **Six Steps to a Successful Vocal Image**

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**The vocal techniques that have helped celebrities, politicians, and executives achieve success by sounding their best**

# Talk To Win Six Steps To A Successful Vocal Image

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101 Ways to Captivate a Business Audience Sue GAULKE,2007-05-13 This book features 101 audience tested anecdotes experiences quotes and insights designed to help every speaker turn up the creative heat Captivating a business audience doesn t come naturally to most business speakers But they can learn to do it and have fun with minimum stress and plenty of charisma In 101 Ways to Captivate a Business Audience you will learn how you can customize their message to the audience generate ideas fast organize material for maximum retention control nervousness add sizzle every six minutes look feel and act like a million dollars energize their voices create exciting visual aids bulletproof their presentations This handy little book shares the author s highly successful sizzle steak method      **Power Performance** Tony Silvia,Terry Anzur,2011-03-21 This book is a unique and definitive guide to the skills necessary for on camera journalism and offers an invaluable behind the scenes look at the profession Tailors the traditional skills of writing reporting and producing to the needs of journalists working in front of the camera Includes chapters devoted to the role of the storyteller reporting the story across multiple

platforms and presenting the story on camera Incorporates profiles of leading multimedia journalists and public relations practitioners Addresses the key ethical issues for the profession Offers practical advice for putting presentation skills to work

Storytelling skills covered can be applied to a variety of traditional and new media formats including television news radio and podcasts

**Talking Is a Gift** Rhonda Harrington Kelley, Monica Rose Brennan, 2014-02-01 With experienced academic church and professional based insights on interpersonal verbal and nonverbal communication this is the only comprehensive book about communication and public speaking written from a Christian perspective by women and for women

Attracting Terrific People Lillian Glass, 1998-02-15 Do you recognize these Twenty Types of Terrific People The Feel Gooders The You You and You Anti Narcissists The Generous Givers The Non Judgers The Good Mouthers The Self Respecters The Class Acts The Honest Abes The Lightened Ups The Cheerleaders The Completely Conscious The Keep On Goers The Emotionators The Win Winners The Loyalists The Immediate Doers The Calculated Risk Takers The Non Victims The Life Livers The Enlisters If not you need to learn about Attracting Terrific People

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**Seven Kinds of Smart** Thomas Armstrong, 1999-10-01 Based on psychologist Howard Gardner s pioneering theory of multiple intelligences the original edition of 7 Kinds of Smart identified seven distinct ways of being smart including word smart music smart logic smart and people smart Now with the addition of two new kinds of smart naturalist and existential 7 Kinds of Smart offers even more interesting information about how the human psyche functions Complete with checklists for determining one s strongest and weakest intelligences exercises practical tips for developing each type of smart a revised bibliography for further reading and a guide to related Internet sites this book continues to be an essential resource offering cutting edge research for general consumption

Cold Calling for Cowards - How to Turn the Fear of Rejection Into Opportunities, Sales, and Money Jerry Hocutt, 2007-01-03 Cold calling sucks Those three words landed my job at the Seattle Fortune 1000 company Within minutes on my first interview the sales manager asked me What do you think about cold calling Waiting for him to wipe the surprised look off his face I added But I m one of the best you ll ever see doing it I went on to set company records by becoming their 1 salesman in the nation for three years Does cold calling work Yes Do you have to like doing it No You could sell to anyone if you could just get in front of them first Here are just three of the many techniques you will learn for how to get in front of

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