Small Business Marketing Tips

0	Know your audience.	0	Promote yourself on social media.
0	Emphasize your value proposition.	0	Collaborate with influencers.
0	Stay focused on singular goals and objectives.	0	Stick to a social media posting schedule.
0	Capitalize on short-term plays.	0	Invest in ads.
0	Double down on what works.	0	Capture prospects' information.
О	Understand the power of	0	Use email marketing.
U	existing customers.	0	Lean into word of mouth.
0	Use free promo tools.	0	Manage relationships with a CRM.
0	Create a website.	0	Connect with other local
	(Walker Sarata Barata Barata)		businesses.



Jin-Ying Zhang

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