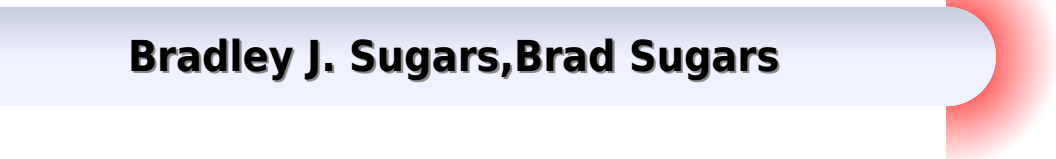




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Bradley J. Sugars, Brad Sugars



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Annotation For more than a decade this book has been the definitive guide to franchises and licensing programs In this third edition author and prominent attorney Andrew J Sherman expands his in depth coverage to include international franchising initiatives In addition every chapter has been thoroughly updated to reflect new information on market responsiveness compliance and other key issues The result is a truly global reference that will prove indispensable to companies and entrepreneurs alike If you re involved in any aspect of franchising and licensing you can t afford to be without the latest edition of this book It became the industry standard immediately upon its original publication opening up enticing opportunities for entrepreneurs as well as presenting new strategic options for corporations Now the third edition gives it truly global reach Expanded to include international as well as domestic U S franchising and licensing it comprehensively covers the strategic legal financial and operational aspects of these complex but highly profitable business structures

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100 200 300 400 500 600 700 800 900 1000 1100 1200 0 0 1 0 2 0 3 0 4 0 5 0 6 0 7 0 8 0 9 1 weight fraction ammonia

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