

*"All marketers today need to listen to Whitley & Thean on how to marry technology with storytelling to get customers to tune in and turn on to your message."*

*—B. Joseph Pine II, Co-Author, The Experience Economy*

television

# **Story Selling in the Connected Economy**

*Build Trust and Retain Customers for Life*

internet

*Bill Whitley & Patrick Thean*

# Story Selling In The Connected Economy Build Trust



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