# SOCIAL JUDGMENTS

Implicit and Explicit Processes



Edited by Joseph P. Forgas, Kipling D. Williams, and William von Hippel

CAMBRIDGE

# **Social Judgments Implicit And Explicit Processes**

**LL Leslie** 

#### **Social Judgments Implicit And Explicit Processes:**

**Social Judgments** Joseph P. Forgas, Kipling D. Williams, William Von Hippel, 2003-08-18 The objective of this book which was originally published in 2003 is to provide an informative scholarly yet readable overview of advances on judgmental research and to offer a closer integration between implicit subconscious and explicit conscious judgmental mechanisms. The chapters draw on key research on social cognition evolutionary psychology neuropsychology and personality dynamics to achieve this objective. The contributions offer important insights into the way everyday judgmental processes operate and are organized into three sections dealing with fundamental influences on judgmental processes the role of cognitive and intra psychic mechanisms in social judgments and the role of social and interpersonal variables in judgments The book is written in a readable yet scholarly style and researchers practitioners and students both at the undergraduate and at the graduate level should find it an engaging overview of the field Social Judgment and Decision Making Joachim I. Krueger, 2012 First Published in 2012 Routledge is an imprint of Taylor Francis an informa company Reasoning, Rationality and Dual *Processes* Jonathan Evans, 2013-10-30 In the World Library of Psychologists series international experts themselves present career long collections of what they judge to be their finest pieces extracts from books key articles salient research findings and their major theoretical and practical contributions Jonathan St B T Evans is amongst the foremost cognitive psychologists of his generation having been influential in spearheading developments in the psychological study of reasoning from its very beginnings in the 1970s up to the present day This volume of self selected papers recognises Professor Evan's major contribution to the psychological study of thinking and reasoning by bringing together his most influential and important works Early selections in the book focus upon experimental studies of reasoning matching bias in the Wason selection task belief bias in syllogistic reasoning and also seminal work on the understanding of conditional statements The later selections include Evans work on more general forms of dual process and dual system theory and his recent account of two minds in one brain The volume also contains chapters which highlight Evans contribution to the topic of human rationality and also his influence on the development of the new paradigm in the psychology of reasoning The key developments in the psychology of reasoning are paralleled by those in Evans s own intellectual history and the book will therefore make essential reading for all researchers in the psychology of reasoning and a wider audience of graduate and upper level undergraduate students with an interest in reasoning and or dual process theory The SAGE Handbook of Social Cognition Susan T Fiske, C Neil Macrae, 2012-04-20 The SAGE Handbook of Social Cognition is a landmark volume Edited by two of the field s most eminent academics and supported by a distinguished global advisory board the 56 authors each an expert in their own chapter topic provide authoritative and thought provoking overviews of this fascinating territory of research Not since the early 1990s has a Handbook been published in this field now Fiske and Macrae have provided a timely and seminal benchmark a state of the art overview that will benefit advanced students and academics not just within social psychology but beyond these borders

too Following an introductory look at the uniqueness of social cognition the Handbook goes on to explore basic and underlying processes of social cognition from implicit social cognition and consciousness and meta cognition to judgment and decision making Also the wide ranging applications of social cognition research in the real world from the burgeoning and relatively recent fields of social cognitive development and social cognitive aging to the social cognition of relationships are investigated Finally there is a critical and exciting exploration of the future directions in this field The SAGE Handbook of Social Cognition will be an indispensable volume for any advanced student or academic wanting or needing to understand the landscape of social cognition research in the 21st century The Oxford Handbook of Cognitive Sociology Wayne H. Brekhus, Gabe Ignatow, 2019-06-26 In recent years there has been a growing interest in cognition within sociology and other social sciences Within sociology this interest cuts across various topical subfields including culture social psychology religion race and identity Scholars within the new subfield of cognitive sociology also referred to as the sociology of culture and cognition are contributing to a rapidly developing body of work on how mental and social phenomena are interrelated and often interdependent In The Oxford Handbook of Cognitive Sociology Wayne H Brekhus and Gabe Igantow have gathered some of the most influential scholars working in cognitive sociology to present an accessible introduction to key research areas in a diverse field While classical sociological and newer interdisciplinary approaches have been covered separately by scholars in the past this volume alternatively presents a broad range of cognitive sociological perspectives The contributors discuss a range of approaches for theorizing and analyzing the social mind including macro cultural approaches interactionist approaches and research that draws on Pierre Bourdieu's major concepts Each chapter further investigates a variety of cognitive processes within these three approaches such as attention and inattention perception automatic and deliberate cognition cognition and social action stereotypes categorization classification judgment symbolic boundaries meaning making metaphor embodied cognition morality and religion identity construction time sequencing and memory A comprehensive look at cognitive sociology s main contributions and the central debates within the field the Handbook will serve as a primary resource for social researchers faculty and students interested in how cognitive sociology can contribute to research within their substantive areas of focus The SAGE Handbook of Nonverbal Communication Valerie Manusov, Miles L. Patterson, 2006-08-10 Publisher Description Minority Influence and Innovation Robin Martin, Miles Hewstone, 2009-12-16 Social groups form an important part of our daily lives Within these groups pressures exist which encourage the individual to comply with the group s viewpoint This influence which creates social conformity is known as majority influence and is the dominant process of social control However there also exists a minority influence which emerges from a small subsection of the group and is a dynamic force for social change Minority Influence and Innovation seeks to identify the conditions under which minority influence can prevail to change established norms stimulate original thinking and help us to see the world in new ways With chapters written by a range of expert contributors areas of discussion include processes and theoretical issues the factors which affect majority and minority influence interactions between majority and minority group members This book offers a thorough evaluation of the most important current developments within this field and presents consideration of the issues that will be at the forefront of future research As such it will be of interest to theorists and practitioners working in social psychology A Mind Of Her Own Anne Campbell, 2013-05-16 In the new edition of a successful book Anne Campbell redresses the balance of evolutionary theory in favour of women She examines how selection pressures have shaped the female mind over thousands of generations Their emotions friendship competition aggression and mate choice The Handbook of Evolutionary Psychology, Volume 2 David M. Buss, 2015-10-26 A complete exploration of the real world applications and implications of evolutionary psychology The exciting and sometimes controversial science of evolutionary psychology is becoming increasingly relevant to more fields of study than ever before The Handbook of Evolutionary Psychology Volume 2 Integrations provides students and researchers with new insight into how EP draws from and is applied in fields as diverse as economics anthropology neuroscience genetics and political science among others In this thorough revision and expansion of the groundbreaking handbook luminaries in the field provide an in depth exploration of the foundations of evolutionary psychology as they relate to public policy consumer behavior organizational leadership and legal issues Evolutionary psychology seeks to explain the reasons behind friendship leadership warfare morality religion and culture in short what it means to be human This enlightening text provides a foundational knowledgebase in EP along with expert insights and the most up to date coverage of recent theories and findings Explore the vast and expanding applications of evolutionary psychology Discover the psychology of human survival mating parenting cooperation and conflict culture and more Identify how evolutionary psychology is interwoven with other academic subjects and traditional psychological disciplines Discuss future applications of the conceptual tools of evolutionary psychology As the established standard in the field The Handbook of Evolutionary Psychology Volume 2 is the definitive guide for every psychologist and student to understand the latest and most exciting applications of evolutionary psychology

Political Animals Rick Shenkman, 2016-01-05 Why when it comes to politics do we often seem so gullible and uninformed InPolitical Animals the bestselling historian and journalist Rick Shenkman reveals the hidden biases at work in all of us when we enter the voting booth Drawing on cutting edge research in neuroscience evolutionary psychology and behavioral psychology he explains that evolution has left us with a brain wired for the Stone Age While these ancient instincts often work to our advantage in our personal lives in politics they usually don t Modern cues set off ancient instinctive responses that prompt us to behave in ways contrary to the good governance of our nation Shenkman illuminates not only the curious habits of the American voter today but also the ways in which voter biases have shaped American political historyfrom the shark attacks that got Woodrow Wilson elected to the people who still defend Richard Nixon against the Watergate charges In so doing Shenkman probes the depths of the human mind to reveal what we must do to fix our

floundering democracy Organizational Behavior J. Stewart Black, David S. Bright, Donald G. Gardner, Eva Hartmann, Jason Lambert, Laura M. Leduc, Joy Leopold, James S. O'Rourke, Jon L. Pierce, Richard M. Steers, Siri Terjesen, Joseph Weiss, 2019-06-05 This resource aligns to introductory courses in Organizational Behavior The text presents the theory concepts and applications with particular emphasis on the impact that individuals and groups can have on organizational performance and culture An array of recurring features engages students in entrepreneurial thinking managing change using tools technology and responsible management This is an adaptation of Organizational Behavior by OpenStax You can access the textbook as pdf for free at openstax org Minor editorial changes were made to ensure a better ebook reading experience This is an open educational resources OER textbook for university and college students Textbook content produced by OpenStax is licensed under a Creative Commons Attribution 4 0 International License of Reason Ken Manktelow, David Over, Shira Elgayam, 2010-10-18 This volume is a state of the art survey of the psychology of reasoning based around and in tribute to one of the field's most eminent figures Jonathan St B T Evans In this collection of cutting edge research Evans collaborators and colleagues review a wide range of important and developing areas of inquiry These include biases in thinking probabilistic and causal reasoning people s use of if sentences in arguments the dual process theory of thought and the nature of human rationality These foundational issues are examined from various angles and finally integrated in a concluding panoramic chapter written by Evans himself The eighteen chapters all written by leading international researchers combine state of the art research with investigation into the most fundamental questions surrounding human mental life such as What is the architecture of the human mind Are humans rational and what is the nature of this rationality How do we think hypothetically The Science of Reason offers a unique combination of breadth depth and integrative vision making it an indispensable resource for researchers and students of human reason **Beyond Nature and Nurture** Javier Pérez-Jara, Íñigo Ongay, 2025-05-28 This book gathers several of the world's leading scholars in the nature vs nurture debate offering a timely reconsideration of the dynamic interactions between physical chemical biological social and cultural factors that shape human multidimensionality Emphasizing this multidimensionality this edited volume seeks to bridge the divide between biology and social theory two research communities that have too often overlooked each other These disciplines despite being central to understanding human nature have long operated in isolation While some animal species exhibit higher degrees of phenotypic plasticity in specific traits humans stand out as the most plastic species in both their neurological and sociocultural systems This plasticity leads the contributors of this book to move beyond both biological reductionism and the blank slate hypothesis While biology undoubtedly plays a role in shaping and stabilizing human social and cultural processes it does so only within the framework of an inherently social environment one shaped by historically contingent and socially constructed realities such as values codes and cultural perceptions More importantly cultural structures and social interactions actively shape and transform certain biological features that were

once considered immutable This book lays the groundwork for a productive dialogue among biologists psychologists social theorists and philosophers It also highlights some of the moral and political consequences of different perspectives within the nature vs nurture debate Through updated scientific and philosophical theorizing the chapters in this book aim to overcome once and for all the simplistic yet persistent opposition between nature and nurture offering a far more complex and dynamic yet richer and epistemologically manageable picture of the human being *Affective Computing and Interaction:* Psychological, Cognitive and Neuroscientific Perspectives  $G \cap k \cap ay$ , Didem, Yildirim,  $G \cap b \cap ay$  Since interactions may occur between animals humans or computational agents an interdisciplinary approach which investigates foundations of affective communication in a variety of platforms is indispensable In the field of affective computing a collection of research merging decades of research on emotions in psychology cognition and neuroscience will inspire creative future research projects and contribute to the prosperity of this emerging field Affective Computing and Interaction Psychological Cognitive and Neuroscientific Perspectives examines the current state and the future prospects of affect in computing within the context of interactions Uniting several aspects of affective interactions and topics in affective computing this reference reviews basic foundations of emotions furthers an understanding of the contribution of affect to our lives and concludes by revealing current trends and promising technologies for reducing the emotional gap between humans and machines all within the context of interactions Adapting Human Thinking and Moral Reasoning in Contemporary Society Yama, Hiroshi, Salvano-Pardieu, Veronique, 2019-11-22 Studies on human thinking have focused on how humans solve a problem and have discussed how human thinking can be rational A juxtaposition between psychology and sociology allows for a unique perspective of the influence on human thought and morality on society Adapting Human Thinking and Moral Reasoning in Contemporary Society is an in depth critical resource that provides comprehensive research on thinking and morality and its influence on societal norms as well as how people adapt themselves to the novel circumstances and phenomena that characterize the contemporary world including low birthrate the reduction of violence and globalization Furthermore cultural differences are considered with research targeted towards problems specific to a culture Featuring a wide range of topics such as logic education cognition and knowledge management systems this book is ideal for academicians sociologists researchers social scientists psychologists and students Rape Miranda A. H. Horvath, Jennifer M. Brown, 2022-08-09 Rape Challenging Contemporary Thinking 10 Years On takes stock of current thinking and research about rape and the way it is handled in practice within the criminal justice system as well as challenging some of the widely held but inaccurate beliefs about rape The second edition of Rape Challenging Contemporary Thinking 10 Years On is not a traditional new edition although it does provide updated versions of substantive issues covered in the first edition Bringing the book to the cutting edge it incorporates both old and new contexts where sexual exploitation takes place identifying some knowledge gaps especially when considering the voices of complainants victims survivors who are invisible or muted numerous new areas of

research including the implications arising from MeToo and Black Lives Matter movements the limitations of our present criminal justice systems and radical alternatives to closing the justice gap The new book reflects the global reach of research and thinking about rape including more international coverage with material from India the US Canada Australia and New Zealand as well as the UK In order to learn from our shared history in this field two authors reflect on their careers and other authors were encouraged to move away from conventional academic formats to convey their stories Bringing together leading researchers in the field of psychology sociology and law considering new research and presenting new data from a strong theoretical and contextual base the chapters are provocative and engage in innovative thinking whilst remaining grounded in the available evidence This book is essential reading for students of criminology forensic psychology sociology criminal justice law media studies and women's gender studies. It also aims to inform professionals engaged in the investigation prosecution of rape support and preventative services The Aging Consumer Aimee Drolet, Carolyn Yoon, 2020-10-01 The Aging Consumer Perspectives from Psychology and Marketing 2nd edition takes stock of what is known around age and consumer behavior identifies gaps and open questions within the research and outlines an agenda for future research There has been little systematic research done with respect to the most basic questions related to age and consumer behavior such as whether older adults versus young and middle age adults respond to marketing activities including pricing promotions product design and distribution Written by experts The Aging Consumer compiles research on a broad range of topics on consumer marketing from an individual to a societal level of analysis This second edition provides new versions of chapters contained in the 2010 volume that have been updated to reflect the latest psychological and marketing research and thinking Included also are ten new chapters which cover exciting new ground such as changes in metacognition in older adults motivated cognition of the aging consumer and a global perspective on aging and the economy across cultures This updated volume is beneficial for researchers and practitioners in marketing consumer behavior and advertising Additionally The Aging Consumer 2nd edition will appeal to professionals in other fields such as psychology decision sciences gerontology and gerontological social work and those who are concerned with normal human aging and its implications for the everyday behavior of older individuals It will also be of interest to those in fields concerned with the societal implications of an aging population such as economics policy and law

The Wiley Encyclopedia of Personality and Individual Differences, Set ,2020-11-04 The Encyclopedia of Personality and Individual Differences EPID besch ftigt sich in vier B nden mit Gemeinsamkeiten und Unterschieden bei Individuen Jeder Band konzentriert sich auf einen wichtigen Themenbereich bei der Untersuchung der Pers nlichkeitspsychologie und den Unterschieden von Individuen Der erste Band mit dem Titel Models and Theories betrachtet die wichtigsten klassischen und modernen Standpunkte Perspektiven Modelle und theoretischen Ans tze im Studium der Pers nlichkeit und Unterschiede von Individuen Der zweite Band Measurement and Assessment untersucht die wesentlichen klassischen und modernen Beurteilungsmethoden und techniken Der dritte

Band mit dem Titel Personality Processes and Individual Differences erl utert die traditionellen und aktuellen Dimensionen Konstrukte und Merkmale der Studienrichtung Im vierten Band werden drei Hauptkategorien behandelt klinische Zuarbeit angewandte Forschung und interkulturelle Betrachtungen Dar ber hinaus werden Themen wie Kultur und Identit t multikulturelle Identit ten interkulturelle Untersuchungen von Merkmalsstrukturen und Personalit tsprozesses u v m behandelt Jeder Band enth lt rund 100 Eintr ge zu Personalit t und individuellen Unterschieden Die Beitr ge stammen von international f hrenden Psychologen Besch ftigt sich mit wichtigen klassischen und zeitgen ssischen Modellen und Theorien der Pers nlichkeitspsychologie mit Mess und Beurteilungsverfahren Personalit tsprozessen und Unterschieden bei Individuen sowie mit Forschungsans tzen Bietet einen umfassenden und ausf hrlichen berblick ber die Pers nlichkeitspsychologie The Encyclopedia of Personality and Individual Differences ist ein wichtiges Referenzwerk fr Studenten der Psychologie und Fachexperten die sich mit der Untersuchung und Erforschung von Pers nlichkeit besch ftigen The Wiley Encyclopedia of Personality and Individual Differences, Models and Theories ,2020-11-04 Volume 1 Models and Theories of The Wiley Encyclopedia of Personality and Individual Differences The Encyclopedia of Personality and Individual Differences EPID is organized into four volumes that look at the many likenesses and differences between individuals Each of these four volumes focuses on a major content area in the study of personality psychology and individuals differences The first volume Models and Theories surveys the significant classic and contemporary viewpoints perspectives models and theoretical approaches to the study of personality and individuals differences PID The second volume on Measurement and Assessment examines key classic and modern methods and techniques of assessment in the study of PID Volume III titled Personality Processes and Individuals Differences covers the important traditional and current dimensions constructs and traits in the study of PID The final volume discusses three major categories clinical contributions applied research and cross cultural considerations and touches on topics such as culture and identity multicultural identities cross cultural examinations of trait structures and personality processes and more Each volume contains approximately 100 entries on personality and individual differences written by a diverse international panel of leading psychologists Covers significant classic and contemporary personality psychology models and theories measurement and assessment techniques personality processes and individuals differences and research Provides a comprehensive and in depth overview of the field of personality psychology The Encyclopedia of Personality and Individual Differences is an important resource for all psychology students and professionals engaging in the study and research of personality Efficient Cognition Armin W. Schulz, 2022-11-01 An argument that representational decision making is more cognitively efficient allowing an organism to adjust more easily to changes in the environment Many organisms including humans make decisions by relying on mental representations Not simply a reaction triggered by perception representational decision making employs high level non perceptual mental states with content to manage interactions with the environment A person making a decision based on mental representations for example takes a

step back from her perceptions at the time to assess the nature of the world she lives in But why would organisms rely on representational decision making and what evolutionary benefits does this reliance provide to the decision maker In Efficient Cognition Armin Schulz argues that representational decision making can be more cognitively efficient than non representational decision making Specifically he shows that a key driver in the evolution of representational decision making is that mental representations can enable an organism to save cognitive resources and adjust more efficiently to changed environments After laying out the foundations of his argument clarifying the central questions the characterization of representational decision making and the relevance of an evidential form of evolutionary psychology Schulz presents his account of the evolution of representational decision making and critically considers some of the existing accounts of the subject He then applies his account to three open questions concerning the nature of representational decision making the extendedness of decision making and when we should expect cognition to extend into the environment the specialization of decision making and the use of simple heuristics and the psychological sources of altruistic behaviors

Social Judgments Implicit And Explicit Processes: Bestsellers in 2023 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous engrossing novels captivating the hearts of readers worldwide. Lets delve into the realm of top-selling books, exploring the engaging narratives that have captivated audiences this year. Social Judgments Implicit And Explicit Processes: Colleen Hoovers "It Ends with Us" This heartfelt tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover masterfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can succeed. Uncover the Best: Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This captivating historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids captivating storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Discover the Magic: Delia Owens "Where the Crawdads Sing" This mesmerizing coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens spins a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative prose and mesmerizing setting. These bestselling novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of captivating stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a guiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a masterful and thrilling novel that will keep you guessing until the very end. The novel is a cautionary tale about the dangers of obsession and the power of evil.

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