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**CULTURE
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SUCCESS
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in
CHINA

A hands-on guide to tackling
Chinese Business Culture

Larry T. L. Luah

Success Secrets To Maximize Business In China

Craig Storti



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Understanding Chinese Business Practices Pasquale De Marco, Unveiling the complexities of Chinese business practices Understanding Chinese Business Practices is the ultimate guide to navigating the cultural nuances legal landscape and operational challenges inherent in doing business in China Written in an engaging and informative style this book provides practical insights and strategies for bridging cultural divides building strong business relationships and maximizing success in the Chinese market Delve into the intricacies of Chinese communication styles social customs and etiquette to foster effective communication and build rapport with your Chinese counterparts Understand the legal framework governing business operations from company registration to intellectual property protection to ensure

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Deepak Sardana,Ying Zhu,2017-07-06 This book takes a holistic approach to explore how business is being conducted in China and India and to analyze the factors that influence business decisions in present times In doing so the book seeks to develop a fuller understanding of the present context within the two Asian nations drawing upon a complete understanding of the culture history and behaviour of the society and its institutions The authors probe an area that has not been widely addressed before and seek to provide a finer analysis of the influences behind day to day business operations This study has widespread appeal as it covers business processes at three different levels macro level including government policies and institutions meso level organisations and communities and micro level individuals within business Not only appealing to scholars senior executives business professionals and policy makers this book will also provide an interdisciplinary examination of how business is conducted in China and India and will be valuable to anyone with a general interest in Asian business

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