

Successful Telemarketing

Opportunities and Techniques for
Increasing Sales and Profits

A handwritten signature in cursive script, reading "Bob Stone", in a light blue color.

Bob Stone
Chairman Emeritus, Stone & Adler, Inc.
a Young & Rubicam company

A handwritten signature in cursive script, reading "John Wyman", in a light blue color.

John Wyman
Vice President, AT&T

Successful Telemarketing Opportunities And Techniques For Increasing Sales And Profits

Christian Drosten



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