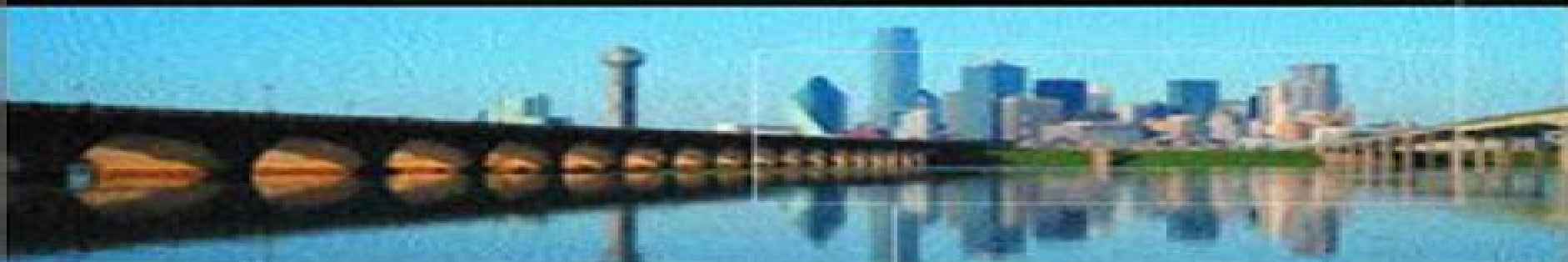


# successful mergers acquisitions and strategic alliances

how to bridge corporate cultures



Charles Ganeel, Irene Rogers  
and Marc Raymond

# Successful Mergers Acquisitions And Strategic Alliances How To Bridge Corporate Cultures

**Arthur Yeung, Katherine Xin, Waldemar  
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## **Successful Mergers Acquisitions And Strategic Alliances How To Bridge Corporate Cultures:**

**Successful Mergers, Acquisitions and Strategic Alliances** Charles Gancel,Irene Rodgers,Marc Raynaud,2002 This book aims to help readers set out a strategy for their change integration process significantly reduce the change integration cycle time better manage the emotional dimension of such events thus reducing the number of internal conflicts reassure key people more rapidly and thus help keep the best talent inside the company      Strategic Alliances, Mergers and Acquisitions J. M. Ulijn,Geert Duysters,Elise Meijer,2010-01-01 Organizational flirts and marriages alliances mergers and acquisitions are dramatic examples of how soft cultures can produce hard facts of success or failure Decisions born from human vanity can lead to destruction of human capital The chapters selected by Ulijn Duysters and Meijer illustrate the many facets of organizational family life for the scholar and hopefully for the decision maker who considers another move Geert Hofstede author of Culture s Consequences This unique book focuses on the link between different types of culture national corporate professional and the success of strategic alliances mergers and acquisitions Over the past decades we have seen a significant increase in the number of strategic alliances mergers and acquisitions Despite this proliferation many recent studies have reported high failure rates This failure is often attributed to cultural differences between partners which has led to a growing body of literature on the subject To date most of these studies have focused on national and corporate culture whereas this book also places particular emphasis on the importance of culture at the professional level The authors clearly show that all three levels of culture may have a profound impact upon the ultimate success or failure of alliances mergers and acquisitions Researchers in the field of international business strategic management and strategic alliances mergers and acquisitions will find this book to be of invaluable interest Managers in multinational corporations and international business students should also not be without this important resource      **Results-oriented Cultures** United States. General Accounting Office,2003

*Handbook of Research on Telecommunications Planning and Management for Business* Lee, In,2009-03-31 This book provides original in depth and innovative articles on telecommunications policy management and business applications Provided by publisher      **Proceedings Of The International Conference On Chinese Enterprise Research 2007** Xiao Fang Fu,Anthony Soon Chye Teo,Teng-kee Tan,2008-11-12 The International Conference on Chinese Enterprise Research ICCER is an annual event organized by the Lien Chinese Enterprise Research Centre Nanyang Technological University Held on 13 and 14 December 2007 at Nanyang Technological University and the Singapore Chinese Chamber of Commerce Industry respectively the succeeding ICCER enjoyed immense support from local and international Management scholars boosting the scale and academic standing of the conference The conference invited famous keynote speakers including Professor Zhang Weiying Dean of Guanghua School of Management Peking University and Professor Zhao Renwei former director of the Institute of Economy Chinese Academy of Social Science At the same time attendance also included heads of Nanjing University Sun Yat Sen University Northwest University and Sichuan University s Management and Economics

schools together with research directors and professors of the finest educational institutions In addition to academic presentations a panel of prominent economists such as Professor Tan Khee Giap from Nanyang Technological University Mr Xu Li General Manager of Industrial and Commercial Bank of China Singapore and Mr Jack Niu Deputy Group Chief Credit Officer Standard Chartered Bank also deliberated on the topic Internationalization of Banks in China The keynote speeches together with a collection of 25 excellent research papers from the conference are presented to the readers in this proceedings

**International Business** Gabriele Suder,2009-02-19 The Sage Course Companion on International Business is an easy to navigate support guide to the International Business curriculum It will allow readers to extend their understanding of key concepts and enhance their thinking skills in line with course requirements This book also provides guidance on essential study skills and advice on developing critical thinking about international business Designed to compliment existing textbooks for the course the Companion provides A helpful overview of International Business key concepts and theories in support of your course expectations Tips notes and possible exam questions to help you remember key points and International business issues Going further sections to help you on your way to earning extra marks Guidance and excercises to aid study and revision skills Pointers to success in exams and written excercises The Sage Course Companion in International Business is much more than a revision guide it is an essential tool that will help readers take their course understanding to new levels and help them achieve success in their undergraduate course

**A Global View on Intercultural Management** Jürgen Rothlauf,2014-12-11 Whatever their industry of origin all companies are facing the same challenge to a greater or lesser degree globalization It is becoming more and more evident that companies need to plan ahead and anticipate coming developments if they are to be successful in the future Today it is crucial to establish a solid competitive position in the global arena There is no doubt that a corporate culture that is open to innovation and shaped by global thinking plays a key role in this context A culture in which representatives of different countries und cultures can come together anticipating and understanding the cultural challenges creates the foundation of any international business A global view on intercultural management will be the key to successfully doing business in diverse cultural environments

Reducing the MandA Risks F. Vielba,2006-05-30 A lack of adequate and timely IT involvement in the merger and acquisition process costs companies millions of pounds every year This book addresses and answers topical questions such as What should your company be doing about IT when considering a merger or acquisition How can companies avoid M A failure and further IT risks in an M A project

**Investing in Cultural Diversity and Intercultural Dialogue** Unesco,2009-01-01 This report analyses all aspects of cultural diversity which has emerged as a key concern of the international community in recent decades and maps out new approaches to monitoring and shaping the changes that are taking place It highlights in particular the interrelated challenges of cultural diversity and intercultural dialogue and the way in which strong homogenizing forces are matched by persistent diversifying trends The report proposes a series of ten policy

oriented recommendations to the attention of States intergovernmental and non governmental organizations international and regional bodies national institutions and the private sector on how to invest in cultural diversity Emphasizing the importance of cultural diversity in different areas languages education communication and new media development and creativity and the marketplace based on data and examples collected from around the world the report is also intended for the general public It proposes a coherent vision of cultural diversity and clarifies how far from being a threat it can become beneficial to the action of the international community

The Globalization of Chinese Companies Arthur Yeung, Katherine Xin, Waldemar Pfoertsch, Shengjun Liu, 2011-06-01 China business experts analyze the next wave of Chinese corporate giants as they emerge into the global marketplace The rise of China and its major corporations will be a key economic development in this century Even as leading Chinese firms show their muscle through ambitious acquisitions of firms like Thinkpad and RCA many western investors and business leaders know little or nothing about them This book looks at the rise of Chinese firms who they are how they ll change the global competitive landscape their strengths and weaknesses and how established western firms might meet the challenges and opportunities this trend presents Throughout the book the authors examine and highlight the major differences between Chinese and western firms particularly differences related to corporate leadership and organizational structure how and why they choose M A targets global workforces and political issues like unionization A comprehensive expert examination of emerging Chinese global corporations and how they will affect the global economy Ideal for investors and executives of western companies Written by a team of top China business experts and curated by the editor of the Chinese edition of the Harvard Business Review For anyone who wants to understand the future of Chinese companies and the opportunities and challenges their global emergence will present The Globalization of Chinese Companies offers comprehensive expert insight

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Mendenhall, Gary R. Oddou, 2012-04-23 Readings and Cases in International Human Resource Management and Organizational Behavior 5th Edition examines cross cultural interactions between people cultures and human resource systems in a wide variety of regions throughout the world This is truly a Global collection Features include new readings and case studies positioned alongside trusted tried and true readings and cases from past editions a companion website featuring supplemental material and teaching notes to enhance instructors abilities to use the readings and cases with their students Written to enable students to meet the international challenges that they face every day and to sensitize them to the complexity of human resource issues in the era of globalization this text is a vital resource for all those studying international human resource management

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Mergers and Acquisitions Amy L. Pablo, Mansour Javidan, 2009-02-09 This book reviews both successful and unsuccessful mergers and acquisitions exploring the reasons why so many fail to live up to expectations An exploration of why mergers and acquisitions succeed or fail based on rigorous scholarly research Stretches the boundaries of what we know about these complex phenomena Presents original ideas about the merger and acquisition strategy the effects of mergers and acquisitions on performance and the critical processes involved in implementation and integration Explores new areas such as the role of culture and leadership and the importance of knowledge transfer and learning Includes contributions from both highly respected scholars and up and coming stars in the field

**Communication Across Cultures** Elizabeth Christopher, 2017-09-16 A new textbook exploring communication in international management Provides a comprehensive overview of the field summarising the key theoretical perspectives and introducing students to the multi cultural big picture in which global business operates Experts provide a wealth of cases and other learning and teaching resources

**Encyclopedia of Business Information Sources** Linda D. Hall, 2008 Each updated edition of this detailed resource identifies nearly 35 000 live print and electronic sources of information listed under more than 1 100 alphabetically arranged subjects industries and business concepts and practices Edited by business information expert James Woy

**Partnership Growth** Ethan Evans, AI, 2025-02-28 Partnership Growth argues that strategic alliances are vital for thriving in today s dynamic business world It explores how companies can leverage strategic partnerships and collaborative behavior to boost

business expansion and gain a competitive edge The book highlights that companies enter partnerships to access new markets and to share resources enabling them to achieve growth unattainable independently It provides a detailed framework for understanding building and managing successful alliances The book s approach progresses through key stages starting with the strategic rationale behind partnerships and moving to the practical aspects of building and maintaining alliances such as partner selection and negotiation strategies It also emphasizes measuring partnership performance through metrics like financial returns and market share gains Ultimately it provides actionable insights and real world examples making it a valuable resource for executives and managers seeking to understand and implement effective business management strategies

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