

SECOND EDITION

# SPECIAL EVENTS

PROVEN STRATEGIES FOR  
NONPROFIT FUNDRAISING

ALAN L. WENDROFF

WILEY

# Special Events Proven Strategies For Nonprofit Fundraising

**Alan L. Wendroff**



## **Special Events Proven Strategies For Nonprofit Fundraising:**

Special Events Alan L. Wendroff, 2004-03-30 As the philosopher Martin Buber wrote All real living is meeting People like to get together That s why special events can often work so much better for nonprofit organizations than other less social types of fundraising programs From red carpet galas to Saturday afternoon street fairs special events offer nonprofits an unparalleled opportunity to both raise money and make friends Yet for all the benefits and they are great inexperience and bad planning can make these events more trouble and a greater financial drain than they are worth Special Events Proven Strategies for Nonprofit Fundraising Second Edition is the complete guide to making your next nonprofit event the rousing success it can be Packed with author and development professional Alan Wendroff s realistic insights and pointers this text provides a logical and comprehensive outline of event planning with a special emphasis on fitting these events into the larger framework of the nonprofit s organizational goals Inside you ll find such helpful tools as Seven goals for a successful event The Master Event Timetable METT a proven organizational tool that provides step by step guidance through the entire event process A case study explaining in understandable detail how to implement the advice and methods outlined An accompanying CD that includes sample timelines worksheets checklists budgets writing examples decision tables and contracts From choosing the right event to the best way of expressing thanks afterwards Special Events covers all aspects of producing a winning fundraiser for your organization In addition to the brass tacks of managing logistics the coverage includes thoughtful discussions on how to take full advantage of the networking volunteer recruitment public relations and motivational opportunities your special event can provide This updated Second Edition features new information in these areas plus an entirely new chapter on using the Internet for event planning With the needs of nonprofit organizations only growing as donations shrink special events become more and more vital in sustaining the life of these organizations Nonprofit lay leaders professionals and staff as well as marketing professionals and event planners who work with nonprofits will all find in Special Events Second Edition a clearly drawn road map leading to fundraising success

Special Events Alan L. Wendroff, 1999-01-28 Providing a concrete outline on event planning within the larger framework for achieving the organizational goals this book introduces the building blocks for a successful special event or any fund raising programme including raising money marketing and public relations building and expanding the non profit donor base building and motivating the volunteer pool training and motivating your board to solicit funds and educating the public about your organization and its mission

The Nonprofit Manager's Resource Directory Ronald A. Landskroner, 2002-04-30 A newly revised and updated edition of the ultimate resource for nonprofit managers If you re a nonprofit manager you probably spend a good deal of your time tracking down hard to find answers to complicated questions The Nonprofit Manager s Resource Directory Second Edition provides instant answers to all your questions concerning nonprofit oriented product and service providers Internet sites funding sources publications support and advocacy groups and much more If you need help

finding volunteers understanding new legislation or writing grant proposals help has arrived This new updated edition features expanded coverage of important issues and even more answers to all your nonprofit questions Revised to keep vital information up to the minute The Nonprofit Manager's Resource Directory Second Edition Contains more than 2 000 detailed listings of both nonprofit and for profit resources products and services Supplies complete details on everything from assistance and support groups to software vendors and Internet servers management consultants to list marketers Provides information on all kinds of free and low cost products available to nonprofits Features an entirely new section on international issues Plus 10 bonus sections available only on CD ROM The Nonprofit Manager's Resource Directory Second Edition has the information you need to keep your nonprofit alive and well in these challenging times Topics include Accountability and Ethics Assessment and Evaluation Financial Management General Management Governance Human Resource Management Information Technology International Third Sector Leadership Legal Issues Marketing and Communications Nonprofit Sector Overview Organizational Dynamics and Design Philanthropy Professional Development Resource Development Social Entrepreneurship Strategic Planning Volunteerism     Fundraising for Social Change ,2011-01-07 Since it was first published in 1988 Fundraising for Social Change has become one of the most widely used books on fundraising in the United States Fundraising practitioners and activists rely on it for hands on specific and accessible fundraising techniques and it has become a required text in dozens of college courses around the country This fifth edition offers the information that has made the book a classic proven know how on asking for money planning and conducting major gifts campaigns using direct mail effectively and much more The book has been significantly changed to include new technology e mail online giving and blogs and contains expanded chapters on capital and endowment campaigns how to feel comfortable asking for money how to recruit a team of people to help with fundraising and how to build meaningful relationships with donors In addition this essential resource contains new information on such timely topics as ethics working across cultural lines and how to create opportunities for fundraising more systematically and strategically

Fundraising in Times of Crisis ,2004-05-21 In today's uncertain environment where nonprofits find themselves grappling with the continued downturn in the economy the ongoing war on terrorism government's cutbacks in social services and a wave of organizational scandals groups everywhere are straining to keep up with the increased demand for their services while struggling to generate funding Fundraising in Times of Crisis draws on renowned consultant Kim Klein's more than twenty five years of fundraising experience This much needed resource shows troubled groups how to identify what is really going on and how to assess the damage Fundraising in Times of Crisis helps executive directors and development professionals of nonprofit organizations plan for both the short and long term and explains how to evaluate the success of their efforts Checklists tips action steps and a wealth of examples walk you through the process of self assessment and map out a road to recovery No matter what your particular crisis the sudden loss of an executive director a public scandal a major

donor attrition or a daunting increase in the demand for services this book will show you how to survive and thrive in tough times

**Leadership in Nonprofit Organizations** Kathryn A. Agard, 2010-10-19 Leaders of nonprofit organizations deliver programs and services vital to the quality of life in the United States All the activities of our religious communities the vast majority of the arts and culture human services and community development pursuits as well as education and environmental advocacies take root and deliver their services within the nonprofit sector Welcome to the world of leadership in nonprofit organizations This sector offers an opportunity to serve as well as to lead Leadership in Nonprofit Organizations A Reference Handbook engages voices on issues and leadership topics important to those seeking to understand more about this dynamic sector of society A major focus of this two volume reference work is on the specific roles and skills required of the nonprofit leader in voluntary organizations Key Features Presents contributions from a wide range of authors who reflect the variety vibrancy and creativity of the sector itself Provides an overview of the history of nonprofit organizations in our country Describes a robust and diverse assortment of organizations and opportunities for leadership Explores the nature of leadership and its complexity as exemplified in the nonprofit sector Includes topics such as personalities of nonprofit leaders vision and starting a nonprofit organization nonprofit law statutes taxation and regulations strategic management financial management collaboration public relations for promoting a nonprofit organization and human resource policies and procedures Nonprofit organizations are a large independent diverse and dynamic part of our society This landmark Handbook tackles issues relevant to leadership in the nonprofit realm making it a welcome addition to any academic or public library

**Hank Rosso's Achieving Excellence in Fund Raising** Eugene R. Tempel, 2010-08-31 This thoroughly revised and updated edition of the classic book in the field provides a conceptual foundation for the fund raising profession Hank Rosso's Achieving Excellence in Fund Raising examines the profession's principles strategies and methods and is filled with practical examples Guided by the enduring philosophy of fund raising master Henry A Rosso contributors explain the reasoning behind the planning and selection of strategies for all fund raising activities including building your case for support approaching donors managing campaigns and demonstrating stewardship Read a Charity Channel review <http://charitychannel.com/publish/templates/a293z25>

**The Law of Fundraising** Bruce R. Hopkins, 2002-10-29 Completely updated and expanded this Third Edition of The Law of Fundraising is the ONLY book to tackle the increasingly complex maze of federal and state fundraising regulations Written by one of the country's few legal experts on fundraising laws pertaining to tax exempt organizations this comprehensive reference details federal and state laws with an emphasis on administrative tax and constitutional law Exploring compliance issues prospective laws and regulatory trends this authoritative resource also provides you with summaries of each state's Charitable Contribution Solicitation Act the most important regulation impacting fundraising practice and professionals within each state This essential guide is filled with a wealth of tables of cases IRS rulings and pronouncements an IRS checklist for monitoring charitable fundraising and sample IRS forms In

addition The Law of Fundraising is supplemented annually to keep you on top of all of the latest nonprofit and fundraising legal developments      Events Management Glenn Bowdin, Johnny Allen, Rob Harris, Ian McDonnell, William O'Toole, 2012-05-23 Events Management is the must have introductory text providing a complete A Z of the principles and practices of planning managing and staging events The book introduces the concepts of event planning and management presents the study of events management within an academic environment discusses the key components for staging an event covering the whole process from creation to evaluation examines the events industry within its broader business context covering impacts and event tourism provides an effective guide for producers of events contains learning objectives and review questions to consolidate learning Each chapter features a real life case study to illustrate key concepts and place theory in a practical context as well as preparing students to tackle any challenges they may face in managing events Examples include the Beijing Olympic Games Google Zeitgeist Conference International Confex Edinburgh International Festival Ideal Home Show and Glastonbury Festival Carefully constructed to maximise learning the text provides the reader with a systematic guide to organizing successful events examining areas such as staging logistics marketing human resource management control and budgeting risk management impacts evaluation and reporting fully revised and updated content including new chapters on sustainable development and events perspectives on events and expanded content on marketing legal issues risk and health and safety management a companion website [www.elsevierdirect.com](http://www.elsevierdirect.com) 9781856178181 with additional materials and links to websites and other resources for both students and lecturers      Event Management Lynn Van der Wagen, 2010-11-11 Events Management for tourism cultural business and sporting events 4e is a holistic text designed for the Diploma in Events Management and Advanced Diploma in Events Management and is the essential text for anyone wishing to work in the field of event management The new edition covers all the skills and knowledge students need to become successful event managers Learn how to design plan market and stage an event how to manage staff and staffing problems and how to ensure the safety of everyone involved

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