# SIX-FIGURE CONSULTING

HOW TO HAVE A GREAT SECOND CAREER

DR. GARY SCOTT GOODMAN

# Six Figure Consulting How To Have A Great Second Career

**Lei Huang** 

# **Six Figure Consulting How To Have A Great Second Career:**

Six-figure Consulting Gary S. Goodman, 1997 With the help of Six Figure Consulting readers can parlay their business experience into a highly rewarding second career This upbeat and motivating book explains how attractive the consulting lifestyle can be It helps readers tap into what they already know but didn t think they did and outlines skills and attitudes The Forty Plus Entrepreneur: How to Start a Successful Business in Your 40's, 50's and necessary for success **Beyond** Gary S. Goodman, 2018-10-09 At age 90 Jack Smiley wasn t thrilled with the community in which he retired so he built his own Today it provides him with a net income of 40 000 each month Famously KFC s 65 year old Kentucky Colonel Harlan Sanders supplemented a paltry Social Security check by franchising his unique recipe for fried poultry Past 50 McDonald's Ray Kroc made a similar trek in multiplying by many thousands a few popular golden arched hamburger stands from San Bernardino California Contrary to popular mythology entrepreneurship is not spearheaded mostly by baby faced technology savvy postadolescents whose brands include Facebook and Apple According to a recent study fully 80 percent of all businesses are started up by people over 35 Amy Groth of Business Insider cites these reasons that fortune favors the old First older entrepreneurs have more life and work experience In some cases they have decades of industry expertise and a better understanding of what it truly takes to compete and succeed in the business world Second they also have much broader and vaster networks Even if older entrepreneurs are seeking to start businesses in entirely different industries they have deep connections from all walks of life for example a brother in law could be the perfect COO Third those over 50 have acquired more wealth and better credit histories which helps with securing loans and are smarter with their finances In this book from best selling author Gary Goodman you ll discover Supporters are everywhere Your age cohort is the wealthiest Now is the time to cash in your wisdom Overcoming false beliefs and self sabotage why the only person holding you back is vou The Giraffe Syndrome why the first step is the scariest Busting age myths Nobody will work with me at my age My best Successful Meetings ,1997 years are behind me It takes money to make money and more **Teaching Performance** Studies Nathan Stucky, Cynthia Wimmer, 2002 Edited by Nathan Stucky and Cynthia Wimmer Teaching Performance Studies is the first organized treatment of performance studies theory practice and pedagogy This collection of eighteen essays by leading scholars and educators reflects the emergent and contested nature of performance studies a field that looks at the broad range of human performance from everyday conversation to formal theatre and cultural ritual The cross disciplinary freedom enacted by the writers suggests a new vision of performance studies a deliberate commerce between field and **201 Great Ideas For Your Small Business** Jane Applegate, 2002 classroom Six Figure Salary Negotiation Michael Zwell,2008-03-01 More than 7 million Americans make six figure salaries and you can be one of them Corporate recruiter Michael Zwell uses his twenty five years of experience to show you how to reach that goal And he brings you insider advice about salary negotiation from top business leaders including Robert Wright of the Wright Institute Donald P Delves of the

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American Book Publishing Record Cumulative 1998 R R Bowker Publishing, 1999-03 The Critical Second Phase of Your Professional Life Robert L. Dilenschneider, 2003 This optimistic and life changing guide empowers middle aged workers to prevail in today s youth obsessed job market from the author of 50 Plus Stinkin' Thinkin': 37 Mental Mistakes. False Beliefs & Superstitions That Can Ruin Your Career & Your Life Dr. Gary S. Goodman, 2018-11-01 The US space program faced a problem Astronauts didn t have a pen that could write inside a zero gravity capsule NASA invested upward of 1 million to devise a pen that could Their rivals faced the same problem but they solved it for less than a dollar They decided to use a pencil This story is emblematic of two styles of critical thinking and problem solving America defined its quandary as a pen problem Fix the pen became the marching order Others defined the issue as a writing challenge so alternatives were more likely to be considered and adopted Most people lose friends happiness and career opportunities because they employ inadequate thinking skills and allow biases false beliefs and superstitions to govern their behavior Even highly skilled professionals such as physicians and attorneys are not immune from bad thinking and runaway emotions They can cost their clients fortunes and even their lives through poor advice and misdiagnoses This unique program will help you to Identify the strengths and limitations of your dominant thinking styles Consider various models for tackling common and unusual challenges Apply case studies and hands on opportunities to use different methods to analyze problems and generate multiple effective responses Adopt easy methods for creating clarity in thought and written and verbal communications Take

practical pathways to success The Publishers Weekly ,1997 **Career Opportunities in Science** Susan Echaore-McDavid, 2008 Discusses more than ninety career possibilities in the field of science including information on education training and salaries Two Weeks Notice Amy Porterfield, 2023-02-21 NEW YORK TIMES BESTSELLER Ever wish there was a step by step blueprint to design your life for financial freedom lifestyle flexibility and major impact Are you ready to go from being stuck and complacent to courageous and capable of creating a business offering you the time and financial freedom you never dreamed possible Through sharing her tried and true strategies inspiring stories and mindset shifts Amy Porterfield host of the top rated podcast Online Marketing Made Easy and a 9 to 5 escapee who built an 8 figure online business on her terms reveals Why you don't need to know exactly what your business is going to be to get started Tips to navigate the 5 most common boss traps including self sabotage and superwoman syndrome How to use your 10 percent edge to build a foolproof marketing plan The keys to set up your business to avoid trading your time for money How to craft your first offer and overcome the fear of putting it out there You can have more time flexibility recognition income and impact You re capable of so much more than you know You ve got this For the Family? Sarah Damaske,2011-08-01 In the contentious debate about women and work conventional wisdom holds that middle class women can decide if they work while working class women need to work Yet even after the recent economic crisis middle class women are more likely to work than working class women Sarah Damaske deflates the myth that financial needs dictate if women work revealing that financial resources make it easier for women to remain at work and not easier to leave it Departing from mainstream research Damaske finds three main employment patterns steady pulled back and interrupted She discovers that middle class women are more likely to remain steadily at work and working class women more likely to experience multiple bouts of unemployment She argues that the public debate is wrongly centered on need because women respond to pressure to be selfless mothers and emphasize family need as the reason for their work choices Whether the decision is to stay home or go to work women from all classes say work decisions are made for their families In For the Family Sarah Damaske at last provides a far more nuanced and richer picture of women work and class than the one commonly drawn Black Enterprise ,1988-06 BLACK ENTERPRISE is the ultimate source for wealth creation for African American professionals entrepreneurs and corporate executives Every month BLACK ENTERPRISE delivers timely useful information on careers small business and personal finance Kiplinger's Personal Finance, 2000-01 The most trustworthy source of information available today on savings and investments taxes money management home ownership and many other personal finance topics Top Careers in Two Years Paul Stinson, 2007 Presents information about ten careers in retail marketing and sales that can be obtained MBA Programs 2010 Peterson's,2010-06-15 Peterson's MBA Programs provides through two year degree programs comprehensive profiles of up to date information on full time part time joint degree Executive MBA and online graduate programs at more than 1 000 institutions including degrees comparable or equivalent to an MBA A wealth of facts and

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