

Social psychology

Obedience

Agency theory

Nature vs. nurture

- Obedience to authority helps societies to run smoothly
- Hierarchically organised social groups → to function successfully, subordinates sometimes have to suppress personal desires to carry out the wishes of their superiors
- Milgram (1974)
 - ◆ Argues that we are born with a potential for obedience, which then interacts with the influence of society to create the obedient man
 - ◆ Nature (what you are born with) interacts with nurture (influence of the environment)
- Experience two states that enable us to operate on our own and with others
 - ◆ Autonomous state
 - ◆ Agentic state

Autonomous state

- Our behaviour is self-directed → free to choose how to behave
- We take responsibility for the consequences of our actions
 - ◆ More likely to exercise our personal understanding of right and wrong to guide our choices (depending on the situation)
 - ◆ Operate autonomously when on our own, with peers or with people we perceive as below us in the social hierarchy

Agentic shift

- From autonomous state to agentic state
 - ◆ Quickly judge whether another person is higher or lower than us in the social hierarchy and whether they have legitimate authority
 - Social consensus that someone has the right to give orders and enforce obedience
 - ◆ When confronted with legitimate authority figure, we change from our normal autonomous state to the agentic state → agentic shift
 - ◆ Agentic state → become the 'agent' of the authority figure
 - Believe we are acting on their behalf and so responsibility for our actions lies with them
 - May follow orders as we feel we have no choice and may do things we might not normally choose to do → destructive obedience

Social Psychology 3 E

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