

A SPECIALLY COMMISSIONED REPORT

SOFTWARE CONTRACT AGREEMENTS

Drafting and Negotiating Techniques and Precedents

Robert T J Bond



Lei Shi

Software Contract Agreements Robert Bond, 2004 The pace of technological change has profoundly increased the complexity of software contracts for example the impact of the Internet the expansion of global digital trade and the international element of computer software transactions all mean that the need for skilfully structured contracts is far higher Software is now the key element in the deal rather than the hardware configurations Knowledge of computer and IT law is no longer guite enough preparation anticipation and technique in negotiating and structuring software contracts are at a Software Contract Agreements Robert Bond, 2010 This Briefing gives practical insight into the law relating to premium software contracts In particular it details the key techniques for negotiating and drafting better contracts An analysis of the law and its implications is offered whilst the practical and commercial aspects of software contract negotiation are covered in detail Software Contract Agreements covers The need for software licensing and the pros and cons of standard contract terms and conditions The different types of software contracts from software licences through to website development contracts The various laws and intellectual property rights that underpin and shape software contracts The various European Union Directives and proposals which impact or may impact upon software contracts Why and when transactions are significant enough to warrant negotiation and the common mistakes often made in negotiations The use of Heads of Agreement and the different terms conditions and clauses found in specific software contracts The necessary software licence provisions from both the point of view of both suppliers and buyers Negotiation tactics and techniques specific to software contract agreements Who should read this Briefing In house lawyers Contract managers directors Procurement and sales managers directors Buyers and sellers of software and IT services IT directors and managers Private practice lawyers and IT consultants And all those involved in using and purchasing or selling IT services **Government Reports Announcements & Index** .1995 Drafting Internet Agreements Gregory J. Battersby, Charles W. Grimes, Leonard T. Nuara, 2010-01-01 Drafting Internet Agreements Second Edition is the most comprehensive single volume collection of annotated forms for the internet The book also offers valuable insights for business executives who want to know how internet transactions are structured and how to negotiate the best deals This easy to use reference with accompanying CD ROM offers instant access to more than 40 sample agreements for every area of internet practice including Internet advertising Internet consulting Electronic commerce Internet joint ventures Internet licensing Technology development Website agreements And more Each form has been developed by the authors or other experienced internet law practitioners and has been used in actual transactions Organized by type of transaction each chapter includes a full agreement that illustrates the entire transaction as a seamless whole as well as a variety of agreements for closely related issues For each form the authors provide a brief overview an analysis of the different kinds of forms that relate to the topic and a description of the form's applicability and use Coverage includes Developing the content portion of the website Seeking intellectual

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