# SOFT SELLING IN A IHARD WORLD

PLAIN TALK ON THE ART OF PERSUASION

AN ESSENTIAL HANDBOOK FOR PROFESSIONALS & SMALL BUSINESS OWNERS

BY JERRY VASS

# **Soft Selling In A Hard World Plain Talk On The Art Of Persuasion**

**Michael Seilmaier** 

#### **Soft Selling In A Hard World Plain Talk On The Art Of Persuasion:**

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